DOCUMENT RESUME

ED 390 584 RC 020 214

AUTHOR	Towner, Sarah R., Comp.
TITLE	Rural Health Services Funding: A Resource Guide. Revised Edition. Rural Information Center Publication Series, No. 41.
INSTITUTION	Health Resources and Services Administration (DHHS), Rockville, MD. Office of Rural Health Policy.; National Agricultural Library, Beltsville, MD.
REPORT NO	ISSN-1056-9685
PUB DATE	Apr 95
NOTE	74p.
AVAILABLE FROM	Rural Information Center Health Service, National Agricultural Library, Room 304, Beltsville, MD 20705-2351 (available in braille, large print, and audiotape).
PUB TYPE	Guides - Non-Classroom Use (055) -- Reference Materials - Directories/Catalogs (132) -- Reference Materials - Bibliographies (131)
EDRS PRICE	MF01/PC03 Plus Postage.
DESCRIPTORS	Allied Health Occupations Education; *Community Health Services; Databases; *Directories; *Financial Support; Fund Raising; *Grantsmanship; Higher Education; *Information Sources; Medical Education; Philanthropic Foundations; Private Agencies; Public Agencies; Public Health; *Rural Areas; Student Financial Aid

ABSTRACT

Following the collapse of health care services in many rural areas in recent years, rural health care providers are developing new strategies to meet the needs of their communities and are working creatively to maximize resources. Much of that effort has been enhanced with financial and technical assistance from federal, state, and private institutions. This catalog (third edition) provides information on the financing of rural health programs. It includes eight sections that: (1) provide an overview of grantsmanship, types of philanthropic organizations, and how to get started; (2) list 76 directories and federal and state information sources for public and private funding; (3) profile 29 federal agencies and private organizations that provide funding information; (4) describe electronic databases and information sources; (5) list 10 directories on scholarships, fellowships, and other grants for medical and professional health education; (6) recommend 37 further readings on fund-raising, grantsmanship, and proposal writing; (7) provide a glossary of relevant terms; and (8) list publishers' contact information. Appendices provide addresses for state offices of rural health, Public Health Service regional offices for financial assistance information, and selected foundations contributing to rural health projects. Information is also available electronically on the Agricultural Library Forum bulletin board. Information and National Agricultural Library call numbers are provided for the purchase or borrowing of documents. (JAT)

ED 390 584

United States Department of Agriculture

National Agricultural Library

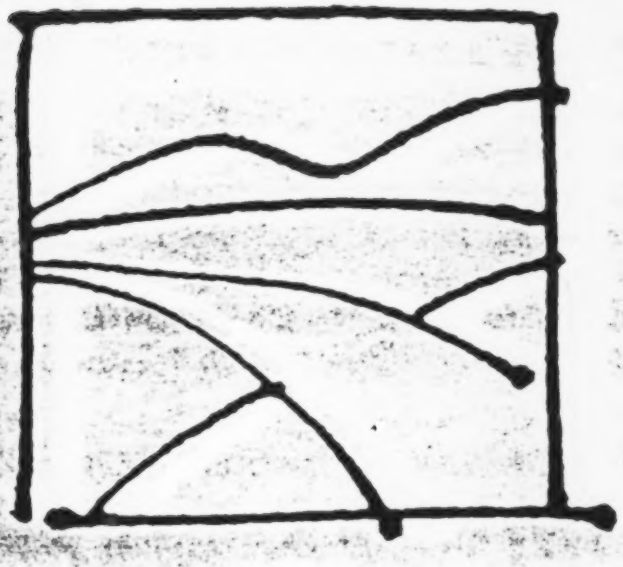
United States Department of Health and Human Services

Office of Rural Health Policy

ISSN: 1056-9685

Rural Health Services Funding: A Resource Guide

Rural Information Center Publication Series, No. 41
Revised Edition from the
Rural Information Center Health Service



U.S. DEPARTMENT OF EDUCATION
Office of Educational Research and Improvement
EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC)

✓ This document has been reproduced as received from the person or organization originating it.

☐ Minor changes have been made to improve reproduction quality.

• Points of view or opinions stated in this document do not necessarily represent official OERI position or policy.

PERMISSION TO REPRODUCE THIS MATERIAL HAS BEEN GRANTED BY

Patricia L
John

TO THE EDUCATIONAL RESOURCES INFORMATION CENTER (ERIC).*

RC 020214

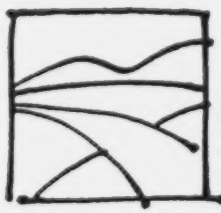
BEST COPY AVAILABLE

RICPS, No. 41

Rural Health Services Funding: A Resource Guide

Compiled by Sarah R. Towner
Rural Information Center Health Service

Rural Information Center Publication Series, No. 41
Revised Edition from the
Rural Information Center Health Service



Rural
Information
Center

National Agricultural Library Beltsville, Maryland 20705-2351 April 1995

National Agricultural Library Cataloging Record:

Towner, Sarah R.
Rural health services funding : a resource guide.
Rev. ed.
(Rural Information Center publication series ; no. 41)
1. Rural health services – United States – Finance – Directories.
2. Rural health services – United States – Finance – Bibliography.
3. Rural health services – United States – Finance – Databases.
I. Title.
aHN49.C6R873 no.41

The United States Department of Agriculture (USDA) prohibits discrimination in its programs on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, and marital or familial status. (Not all prohibited bases apply to all programs). Persons with disabilities who require alternative means for communication of program information (braille, large print, audiotape, etc.) should contact the USDA Office of Communications at (202) 720-5881 (voice) or (202) 720-7808 (TDD).

To file a complaint, write the Secretary of Agriculture, U.S. Department of Agriculture, Washington, D.C. 20250, or call (202) 720-7327 (voice) or (202) 720-1127 (TDD). USDA is an equal employment opportunity employer.

Rural Information Center Health Service
National Agricultural Library
U.S. Department of Agriculture
Beltsville, Maryland 20705

The **Rural Information Center** (RIC) is a joint project of the Extension Service and the National Agricultural Library (NAL). RIC provides information and referral services to local government officials, community organizations, health professionals and organizations, cooperatives, libraries, businesses, and rural citizens working to maintain the vitality of America's rural areas. The Center combines the technical, subject-matter expertise of Extension's nationwide educational network with the information specialists and resources of the world's foremost agricultural library.

The **Rural Information Center Health Service** (RICHS) was jointly created as a specialty arm of RIC by the Office of Rural Health Policy of the Department of Health and Human Services (DHHS) and the National Agricultural Library. RICHS collects and disseminates information on rural health and rural mental health issues, rural health funding opportunities, research findings related to rural health, and innovative approaches to the delivery of rural health care services.

SERVICES:

Provide customized information products to specific inquiries including assistance in economic revitalization issues; local government planning projects; rural health issues; funding sources; and other related issues for the purpose of monitoring the quality of rural life.

Process a broad array of general and funding information requests on such topics as:

- Successful strategies, models, and case studies of community development projects
- Small business attraction, retention, and expansion
- Tourism promotion and development
- Recycling programs
- Community water quality
- Technology transfer to rural areas
- Closures, restructuring and diversification of rural hospitals and clinics
- Agricultural health and safety
- Health programs, services, personnel issues
- State initiatives concerning rural health delivery issues

Refer users to organizations or experts in the field who can provide additional information.
Perform brief database searches of requested topics on a complimentary basis.
Furnish bibliographies and Rural Information Center Publication Series titles.
Identify current USDA and DHHS research and Cooperative Extension Systems programs.

*Telephone	**1-800-633-7701 (nationwide) or 1-301-504-5547**
*Mail	**Rural Information Center Health Service** **National Agricultural Library, Room 304** **Beltsville, MD 20705-2351**

ACCESS:

*Electronic Mail through INTERNET (RIC@NALUSDA.GOV)
*NAL Bulletin Board (RIC/RICHS Conference) 1-301-504-6510

TABLE OF CONTENTS

SECTION	PAGE
Foreword	vii
Table of Figures	ix
Introduction	xi
I. The Funding Process: An Overview of Grantsmanship	1
II. Information Sources for Rural Health Funding	7
III. Related Organizations	24
IV. Electronic Funding Resources	30
V. Health Professional Scholarships and Education Funding	35
VI. Recommended Reading	38
VII. Funding Glossary	43
VIII. Publishers' Contact Information	45
Appendices	49
Appendix A - State Offices of Rural Health	49
Appendix B - PHS Regional Offices for Financial Assistance Information	54
Appendix C - Selected Foundations Contributing to Rural Health Projects	55
Electronic Access to Rural Health Resources	59
Document Delivery Service Information	61
Electronic Mail Access for Interlibrary Loan (ILL) Requests	62

This publication contains material that is considered accurate, readable and available. The opinions expressed in this publication do not necessarily reflect the views of the United States Department of Agriculture. Inclusion of publications and software databases in this publication does not imply product endorsement.

FOREWORD

The Rural Information Center Health Service (RICHS) is a collaborative effort between the U.S. Departments of Agriculture and Health and Human Services. Since October 1, 1990, RICHS has been answering the phone at 1-800-633-7701, a number it shares with the Rural Information Center (RIC). Very soon after the calls started coming in, it became apparent that information on the financing of health programs was the single most requested RICHS topic.

As a result, in December of 1991, RICHS staff prepared the original *Rural Health Services Funding: A Resource Guide*. Today, in March 1995, eight thousand copies later, we are issuing our third edition. The *Resource Guide* is, by a wide margin, the most requested RICHS publication. It is also a testament to the continuing efforts of RICHS Health Librarian Terri Brown and her staff to be responsive to the needs of thousands of people who live in rural communities and seek the assistance of RICHS each year.

The *Resource Guide* includes not only federal funding sources but also covers state and private funding sources, along with useful tips for beginning a funding search. This revision places extra emphasis on scholarships and loans for the health professionals who often are badly needed in rural communities.

We would be remiss if we did not mention that current funding information on federal and private programs also is available electronically through a conference RICHS maintains on the Agricultural Library Forum (ALF) -- the electronic bulletin board of the National Agricultural Library. Since July of 1991, we have been revising the funding bulletins twice a month to make sure the information is current and relevant. Information on accessing the ALF conference and accessing the same files on the Internet may be found on page 30.

We hope this revised edition of the *Resource Guide* will prove as popular and useful as the previous two editions. As always, we welcome your suggestions for future editions.

Patricia L. John
Coordinator
Rural Information Center
National Agricultural Library
U.S. Department of Agriculture

Jeffrey Human
Director
Office of Rural Health Policy
U.S. Department of Health and Human
Human Services

TABLE OF FIGURES

FIGURE		PAGE
Figure 1:	Sources of Funding	2
Figure 2:	Steps in the Funding Process	4
Figure 3:	Information Sources for Federal, State and Private Funding	9
Figure 4:	Information Sources by Type of Funding Search	14

INTRODUCTION

Providing health care services to much of rural America has become increasingly difficult in recent years. During the 1970s, rural communities thrived with economic expansion and unprecedented population growth. At that time, rural health providers represented viable institutions offering an array of medical services to their communities. By the early 1980s, however, thousands of communities were confronted with downturns in agriculture, mining, timber, and manufacturing -- bringing a near halt to population growth and eroding health care services, as well.

A new statistical profile of rural America emerged: one with a greater number of unemployed and underemployed residents, a greater number of residents with little or no health insurance, and a higher proportion of both young and old residents. The collapse of health care services in many areas, such as rural hospital closures, began to feed and accelerate this transformation.

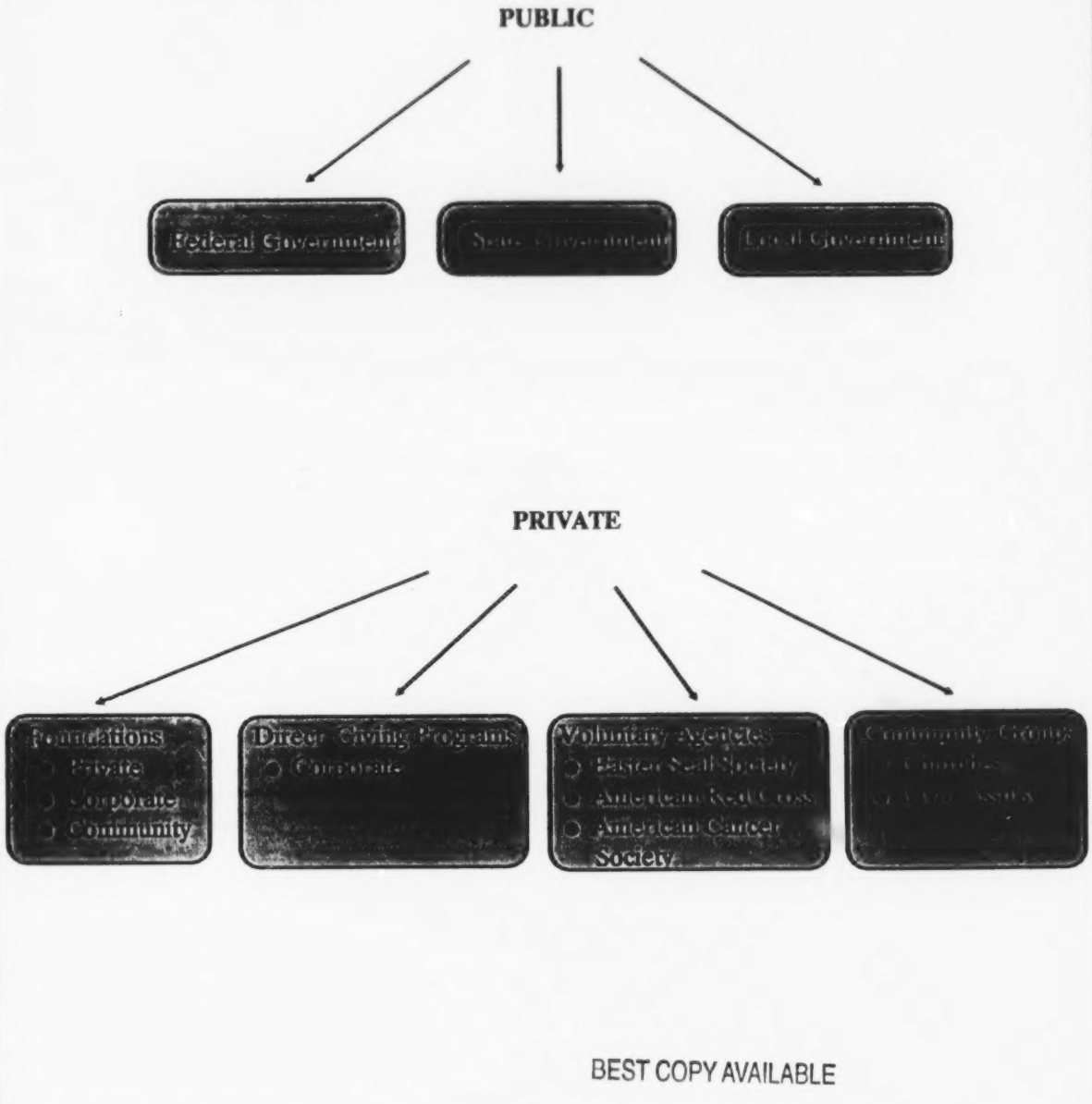
In the 1990's, rural health care providers have begun to rally in the face of this challenge. They have developed new strategies for meeting the needs of their communities, and worked creatively with their colleagues and neighboring communities to maximize resources.

Much of that effort has been enhanced with financial and technical assistance from federal, state, and private institutions. In the spirit of that same assistance, this publication is offered to those who are working to assure and improve health care in rural America now and throughout the decade.

In this revised edition of *Rural Health Services Funding: A Resource Guide*, additional directories and resources have been added along with two new sections: Electronic Funding Resources and Health Professional Scholarships and Education Funding. Publishers' information, listed in Section VIII, gives the reader the information necessary to purchase a publication. The Price List of Available Funding Publications is located at the end of this publication.

National Agricultural Library (NAL) call numbers are provided for items that are owned by NAL and may be borrowed from the library through interlibrary loan. For this service, refer to the Document Delivery Services to Individuals lending policy at the end of this document for information on obtaining those documents. For other documents, contact the appropriate publisher or company (see Publishers' Contact Information, page 45), or check with your local public or university library.

FIGURE 1:
SOURCES OF FUNDING



BEST COPY AVAILABLE

I. THE FUNDING PROCESS: AN OVERVIEW OF GRANTSMANSHIP

The process of grantsmanship covers a broad scope of activities including preliminary planning and research, proposal development, and proposal follow-up. Throughout this process, two questions are commonly asked by grantseekers, "Where is the money available?" and "How do I get funding?" The following discussion addresses these questions and provides useful information for grantseekers in search of funding dollars.

Where Does the Money Come From?

The two primary sources of grant money are public and private funds. Public funds are obtained from governmental units, such as federal, state, and local agencies. Private funds, on the other hand, come from organizations involved in charitable giving, such as foundations, direct giving programs, voluntary agencies, and community groups (see Figure 1).

Public Funding

The federal government administers several types of grants designed to accomplish different purposes, such as conducting scientific research, demonstrating a particular theory, or delivering services to a specific population. Examples of these grants include:

- **research** grants – to support investigation aimed at the discovery of facts, revision of accepted theories, or application of new or revised theories (e.g., HIV/AIDS research);
- **demonstration** grants – to demonstrate or establish the feasibility of a particular theory or approach (e.g., Essential Access Community Hospital/Primary Care Hospital Grant Program);
- **project** grants – to support individual projects in accordance with legislation that gives the funding agency discretion in selecting the project, grantee, and amount of award (e.g., Rural Health Outreach Grant Program);
- **block** grants – to provide states with funding for a particular purpose (e.g., the delivery of maternal and child health services); and
- **formula** grants – to provide funding to specified grantees on the basis of a specific formula, using indicators such as per capita income, mortality or morbidity rates, outlined in legislation or regulations (e.g., certain substance abuse programs).

Many of the health grant programs administered by the federal government are based on the pursuit of national objectives, such as those outlined in the report, *Healthy People 2000: National Health Promotion and Disease Prevention Objectives*. This report, published by the Office of the Assistant Secretary for Health, Department of Health and Human Services, sets forth the nation's major health objectives for the year 2000 (e.g., access to preventive services for all Americans). Some of the federal offices offering grant programs and other assistance are listed on pages 24-27.

In addition to federal funding, state and local agencies also administer grants. Monies used to support these programs are obtained primarily through state and local tax revenues and funds received from the federal government (e.g., block and formula grants.).

Private Funding

Private funding can be obtained from a variety of sources, such as foundations, corporations, voluntary agencies and community groups. For the most part, philanthropic organizations fund programs which either address their individual interests (e.g., farm safety) or benefit a particular group (e.g., company employees and their dependents). The Easter Seal Society of Indiana, for example, funds a rehabilitation program for disabled farmers while the U.S. West Foundation supports, among others, projects which benefit corporate employees.

A brief description of the major types of philanthropic organizations is provided below.

1) Private foundations - foundations which receive income from an individual, family or group of individuals. The funding priorities of private foundations are usually based on the personal philosophies of the founding members. The two private foundations that probably make the most grants for rural health projects are the Robert Wood Johnson Foundation of Princeton, N.J. and the R.W. Kellogg Foundation of Battle Creek, MI.

2) Corporate foundations - foundations which receive contributions from a profit-making entity, such as a corporation (e.g., U.S. West Foundation).

3) Community foundations - foundations involved in grant giving within a specific community, state, or region (e.g., Northwest Area Foundation).

4) Direct giving programs - philanthropic arms of corporations which donate goods and services for charitable causes (e.g., IBM Corporation).

5) Voluntary agencies - private organizations which support charitable programs that are consistent with their overall mission. The American Red Cross, for example, provides printed materials and staff consultation for health projects in various communities.

6) Community groups - local organizations which focus on supporting projects within their communities. Examples of these organizations include churches, Junior Leagues, and civic associations.

Foundation directories are listed on pages 11-20; foundations that are particularly active in rural health are listed on pages 55-57.

How Can I Obtain Funding?

Regardless of the type of funding desired, the grantsmanship process involves three distinct phases: preliminary planning and research, effective proposal writing, and proposal follow-up. To complete these phases successfully, the grantseeker should consider the following steps.

FIGURE 2:
STEPS IN THE FUNDING PROCESS

Steps	Questions to Consider
Step 1: Identify a Need	• What is the funding need? • How does my plan address the need for assistance?
Step 2: Identify Funding Sources	• Who should I approach for funding? • How do I obtain information about potential funders?
Step 3: Develop a Proposal	• What are the goals and objectives of the program? • How will the program be carried out? • How will the program be budgeted? • What type of proposal format should be used (e.g., forms or letters)? • How will the program be evaluated?
Step 4: Submit a Proposal	• Am I consistent with the funder's application deadlines? • Am I sending the proposal to the appropriate contact? • Am I properly completing the proposal (i.e all parts of application provided)
Step 5: Follow-Up	• Was the proposal accepted? • If not, why? • Should I submit a revised proposal?

Although not exhaustive, these steps provide a general "game plan" for individuals embarking on a grant search. By following these guidelines, grantseekers can prepare a more effective funding strategy and increase their overall chances of success. Additional "how-to" resources discussing the grantsmanship process are provided in the Recommended Reading section of this publication.

BEST COPY AVAILABLE

How Do I Get Started?

Perhaps the hardest part of the grantsmanship process is getting started! With this in mind, the following checklist has been developed to help grantseekers get off on the right track...

•Contact Your State Office of Rural Health

These offices represent a good starting point for funding assistance. Although their services vary, many can provide grantseekers with technical assistance, information on fundraising workshops, and lists of community and regional, and state funding agencies. Refer to Appendix A for state office contact information.

•Become Familiar with the Grantsmanship Process

If you are a first time grantseeker, you may wish to attend a grant writing workshop or team up with an experienced fundraiser. In addition, you may also wish to hire a professional consultant for proposal guidance and development. A visit to a local public library may provide assistance in locating funding resources and reading materials.

•Check the Funding Sources in Your Own Back Yard

Oftentimes grantseekers approach the larger, national foundations for projects which may be more attractive to local, community funders. Remember, national funders support projects which have a broad impact, while smaller foundations support those which effect their own community. Be sure to consider this when beginning your search. A discussion of Statewide Foundation Directories is presented in the following section.

•Pursue Several Potential Funders

Be sure to identify several potential funders when conducting your search. The odds of a successful search are greater when you approach a variety of funders.

•Check in with us

Staff of the Rural Information Center Health Service may be able to direct you to potential funding sources or to clarify information in this publication.

Funding Tips

A variety of publications and funding resources offer helpful suggestions to ease the grantwriting process. The following tips are taken from a variety of publications by grantwriting experts.

1. Find the natural link between your program and the foundation or corporation's funding interest.
2. Ask a foundation for an annual report. Use this publication to discover the mission of the foundation and other important facts.
3. In planning projects and selecting prospects, remember that most large foundations and corporations look for projects that have national impact.
4. Federal government Request for Proposals (RFP) have very strict formats. Avoid disqualification by filling in all the blanks.
5. When writing the application, remember these simple steps:

   Create a vivid mental picture
   Use the active voice
6. Avoid sweeping statements, platitudes, and academic jargon.
7. Describe the current condition you want to correct. Use examples.
8. Show cost-effectiveness.
9. Be sure to mention if the project can be replicated elsewhere.
10. Proofread final draft. Have a second person check the application.

II. INFORMATION SOURCES FOR RURAL HEALTH FUNDING

Once a program need has been determined, grantseekers must begin the task of identifying potential funding sources. The following section outlines the range of investigative tools and directories available to grantseekers and describes information sources for both public and private funding (see Figure 3).

Federal Information Sources

Government and Commercial Publications

1
Catalog of Federal Domestic Assistance. Executive Office of the President, Office of Management and Budget, and U.S. General Services Administration. Washington, DC: U.S. Government Printing Office. Year-end annual with mid-year update. NAL Call No.: HC110.P6A22.

The *Catalog* is an annual listing of funding programs sponsored by the federal government. Information on grant eligibility, application procedures, selection criteria, and program deadlines can be obtained through a variety of indexes including subject, function, and agency. Many large public libraries also maintain a copy. (An on-line version of the *Catalog* can also be accessed through the Federal Assistance Programs Retrieval System (FAPRS). See section IV, page 30 for details.)

2
Commerce Business Daily. U. S. Department of Commerce. Washington, DC: U.S. Government Printing Office. Published daily. NAL Call No.: JK1673.C65.

The *Commerce Business Daily* is published five times a week and includes announcements of proposed government procurements, contract awards, and sales of surplus property. For electronic access to CBD, refer to section IV, page 31 for details.)

3
Community Health Funding Report. G. Gill, editor. Silver Spring, MD: CD Publications. Bimonthly series.

Information on both public and private funding programs is outlined in this bimonthly publication. Programs supporting AIDS, community/migrant health, health education, maternal and child health, mental health, and substance abuse are presented. Also included in the report are updates on federal regulations and legislation.

4
Federal Assistance Directory. Washington, DC: Carroll Publications. Bi-Annual series.

The Federal Assistance Directory is designed to help those searching for information about federal domestic assistance programs. Program descriptions of more than 1,300 programs list the sponsoring agency, type of program, finances, uses and limits of benefits, and contact agency information.

5
Federal Assistance Monitor. Silver Spring, MD: CD Publications. Bi-weekly series.

This bi-weekly newsletter gives a comprehensive review of federal funding announcements, private grants, rule changes, and legislative actions affecting all community programs, including social services, education, and health, plus tips on funding.

6
Federal Funding Sources for Rural Areas. M. L. Reynnells. Rural Information Center Publication Series. Beltsville, MD: National Agricultural Library, Rural Information Center. Annual series.

This annual publication highlights federal grant opportunities relevant to rural areas. The program descriptions are taken from the *Catalog of Federal Domestic Assistance*. A subject index is included along with a listing of programs by department.

7
Federal Funding to Fight AIDS. Arlington, VA: Government Information Services. Annual series.

This guide highlights over $2 billion in grants available from the federal government to support AIDS programs. Each grant lists: name, address, program contacts, number of awards made, and eligibility information.

8
Federal Grants and Contracts Weekly. S. Wade, editor. Alexandria, VA: Capitol Publications, Inc. Weekly series.

This publication, produced 50 times a year, includes information on federal grants and contracts related to research, training, and services. *Federal Grants* highlights grant and contract notices from both the *Federal Register* and the *Commerce Business Daily*.

9
Federal Grants Management Handbook. Thompson Publishing Group Staff. Washington, DC: Thompson Publishing Group.

This continually updated, two-volume set includes a guide that analyzes, interprets, and presents complex grant administration requirements, including key financial management rules, compliance, requirements, and various management options. *Current Developments*, a monthly newsletter section, keeps track of recent events affecting federal grant administration.

10
Federal Register. U. S. National Archives and Records Administration, Office of the Federal Register. Washington, DC: U.S. Government Printing Office. Published daily. NAL Call No.: JK6.F4.

The *Federal Register* is published daily, Monday through Friday, and provides information on federal assistance (e.g., grants and contracts), legal notices, meeting announcements, and public regulations. The *Federal Register* is also available at many large public libraries. (For the electronic version of the *Federal Register*, refer to section IV, page 31 and page 33, for details.)

11
Federal Support for Nonprofits. Rockville, MD: The Taft Group. Annual series.

Eight hundred federal programs that award grants to nonprofits are included in this easy-to-use directory. Program facts from the *Catalog of Federal Domestic Assistance* are compiled along with a listing of over 12,000 recently awarded grants.

12
Government Assistance Almanac: The Guide to All Federal Financial and Other Domestic Programs. J. R. Dumouchel. Detroit, MI: Omnigraphics, Inc. Annual series. NAL Call No.: HC110.P63G69.

The *Government Assistance Almanac* highlights the 1,288 federal assistance programs published in the *Catalog of Federal Domestic Assistance*. Easy to use indexes assist grantseekers in identifying federal programs relevant to their funding area. For each entry, specifics about the program's type, purpose, eligibility, and contacts are reviewed.

13
Guide to Federal Funding for Governments and Non-Profits. C. Edwards, editor. Arlington, VA: Government Information Services. Year-end annual with monthly updates.

FIGURE 3: INFORMATION SOURCES FOR FEDERAL, STATE AND PRIVATE FUNDING

INFORMATION SOURCES	FEDERAL	STATE	PRIVATE
Agencies/Information Centers	• PHS Regional Offices • State Offices of Rural Health • RICHS • Federal Agency Grant Offices	• Local Library • State Offices of Rural Health • State Health Departments	• Foundation Center Libraries • Local Libraries • RICHS
Databases	• FAPRS • DIALOG (#85, #36, #669)	• FAPRS	• DIALOG (#26, #27, #85)
Publications	• *Catalog of Federal Domestic Assistance* • *Government Assistance Almanac* • *Federal Register* • *NIH Guide to Grants and Contracts* • *Federal Grants and Contracts Weekly*	• *Catalog of Federal Domestic Assistance* • *Government Assistance Almanac* • *State Catalogs** • *Local /State Funding Report*	Foundations: • *The Foundation Directory* • *Guide to U.S. Foundations* • *Foundation Grants Index* • *The Foundation Directory, Part 2* • Statewide Foundation Directories + Corporations: • *Directory of Corporate & Foundation Givers* + • *Corporate Foundation Profiles* + • *National Directory of Corporate Giving* • *Corporate Giving Directory* • Statewide Foundation Directories +

*Where available

+ Includes information on small and community foundations

BEST COPY AVAILABLE

The annual guide describes federal grant programs in a variety of areas, such as health, human services, community development, and child care. Programs for special populations, such as Native Americans, are also included. As a supplement to the guide, a monthly update is published to reflect program changes throughout the year.

14
Guide to Federal Funding for Hospitals and Health Centers. Amy McAuliffe, editor. Arlington, VA: Government Information Services, 1993.

In the form of a loose-leaf notebook, the *Guide to Federal Funding for Hospitals and Health Centers* serves as a directory to federal aid to hospitals and health care facilities in the United States.

15
Health Grants and Contracts Weekly. S. Wade, editor. Alexandria, VA: Capital Publications, Inc. Weekly series.

This weekly series presents health grant information for both public and private institutions. Selected grant information from the *Federal Register*, *Commerce Business Daily*, and *NIH Guide for Grants and Contracts* is included.

16
NIH Guide for Grants and Contracts. U. S. Department of Health and Human Services, National Institutes of Health. Washington, DC: Government Printing Office. Weekly series. (distributed by the NIH Guide Distribution Center) NAL Call No.: RC850.A1N53.

This weekly publication announces the extramural research activities funded by the National Institutes of Health (NIH) and the Substance Abuse and Mental Health Services Administration (SAMHSA). (See section IV, page 32 for Internet access information to the *NIH Guide*.)

17
Public Health Service Profiles of Financial Assistance Programs. Public Health Service. Rockville, MD: Division of Grants and Contracts, Public Health Service. June 1994. 229 pp.

The Division of Grants and Contracts of the Public Health Service has compiled a listing of federal programs from the various offices of PHS: Agency for Health Care Policy and Research, Centers for Disease Control and Prevention, Health Resources and Services Administration, Indian Health Service, and the National Institutes of Health. The programs listed are taken from the *Catalog of Federal Domestic Assistance* and contain information such as: objectives, types of assistance, uses, and eligibility requirements. Over 300 federal programs are listed.

State Information Sources

Government Publications

18
Catalog of Federal Domestic Assistance. Executive Office of the President, Office of Management and Budget, and U.S. General Services Administration. Washington, DC: U.S. Government Printing Office. Year-end annual with mid-year update.

The *Catalog* includes a listing of the federal block and formula grants which are administered directly through state agencies. Many large public libraries also maintain a copy.

19
Local/State Funding Report. Arlington, VA: Government Information Services. Weekly series.

This weekly publication reports on federal and private sector funding for local and state governments and for non-profit organizations.

Government Agencies

State Offices of Rural Health

The Federal Office of Rural Health Policy funds state Offices of Rural Health in all fifty states. Each state office identifies state programs relating to rural health and provide technical assistance to organizations interested in obtaining financial assistance. These offices also serve as information clearinghouses on rural health care issues, research findings relevant to rural health care, recruitment and retention issues of health professionals, and innovative approaches to the delivery of health care in rural areas. A list of these offices is provided in Appendix A.

State Governmental Agencies

Agencies administering grant programs are also useful sources of funding information. Examples of departments supporting rural health activities include health, mental health/substance abuse, social services, and transportation. A directory of these agencies should be available through your local library.

In some states, information on local assistance programs is often published within a state catalog or directory. For more information about these resources, contact your local library or State Department of Planning.

Private Funding Directories/Indexes

Grantseekers pursuing private funding have a variety of resources available to them including directories, indexes, subject guides, on-line databases, annual reports, governmental offices, and local libraries (see Figures 3 and 4). A brief review of these resources is provided below.

Directories/Indexes

Many of these resources are published by The Foundation Center, an independent service group established "...to provide an authoritative source of information on private philanthropic giving." The Foundation Center disseminates its information through a core reference collection located in over 100 libraries nationwide. To learn more about these participating libraries, contact The Foundation Center at 1-800-424-9836.

Foundations and Corporations

20
America's New Foundations. Rockville, MD: The Taft Group. Annual series. NAL Call No.: HV89.A4.

Over 2800 private, corporate and community foundations created since 1989 are listed in this directory. Updated annually, this resource targets smaller and less established nonprofits. Foundation officers, trustees, and directors are also indexed.

21
Annual Register of Grant Support: A Directory of Funding Sources. New Providence, NJ: R. R. Bowker. Annual Series. NAL Call No.: LB2338.A53.

Updated yearly, this directory lists over 3,000 organizations, foundations and corporations organized by 11 major subject areas, and categorized by three indexes: subject, organization and program, and geographical. Also included is a step-by-step proposal writing guide.

21

22
Chronicle of Philanthropy. Washington, DC: The Chronicle. Bimonthly series. NAL Call No.: HV85.C48.

The *Chronicle*, a bimonthly series, reports news of interest to both grant seekers and grant givers, including trends in funding, summaries of annual reports from foundations, lists of awards, and a calendar of philanthropic events.

23
Corporate and Foundation Grants. Rockville, MD: The Taft Group. Annual series.

Over 95,000 recently awarded grants from 5,500 foundations and corporate giving programs are listed in this two set directory. Volume One lists grant recipients by using eight subject areas and geographical location. Volume Two lists the grantmakers and includes address, source of grants data, and a complete listing of the distributed grants.

24
Corporate 500: The Directory of Corporate Philanthropy. San Francisco, CA: Datarex Corporation. Annual series.

Corporate 500 highlights the foundations of over 550 American corporations. Giving in the areas of general support, matching gifts, endowments, in-kind donations, and loans is highlighted. In addition, over 55 different funding areas are indexed, with 21 relating specifically to health and social services.

25
Corporate Foundation Profiles, 1994. Francine Jones, ed. 8th edition. New York, NY: The Foundation Center, February 1994. 716 pp. Irregular series.

Corporate Foundation Profiles, a supplement to the *National Directory of Corporate Giving*, provides a detailed examination of over 200 of the largest corporate foundations. Program policies, funding guidelines, recently awarded grants, and trends in giving are included for each foundation. An additional listing of 1200 smaller corporate foundations is also provided for grantseekers interested in small to mid-sized funders.

26
Corporate Giving Directory. James DeAngelis, editor. Rockville, MD: The Taft Group. Annual series. NAL Call No.:HV97.A3T3.

This sourcebook presents the grant giving activity of over 1000 corporations. Aside from financial data, the directory also provides useful information on corporate philosophies, priorities, and grant officers. Twelve indexes are available for easy reference.

27
Corporate Giving Watch. Rockville, MD: The Taft Group. Monthly newsletter.

A monthly supplement to *Corporate Giving Directory, Corporate Giving Watch* serves as an update to current funding opportunities for colleges and universities and health-related nonprofits. This newsletter also tracks new grant listings and publications, and profiles top corporate funders.

28
Corporate Giving Yellow Pages. Rockville, MD: The Taft Group. Annual series.

Over 3,700 corporate giving programs and corporate foundations are found in this annually updated directory. Geographic areas and SIC codes are used for further indexing of the entries.

29
Corporate 1000: A Directory of Who Runs the Top 1000 U.S. Corporations. New York, NY: Leadership Directories. Annual series. NAL Call No.:HG4057.A1C672.

This directory profiles the top 1000 corporations, their boards of trustees, officers and directors.

30
Corporate Philanthropy Report. Alexandria, VA: Capitol Publications, Inc. Monthly series.

This monthly newsletter gives the inside view on the critical issues influencing corporate philanthropy that can shape development of corporate contributions strategies. Essential information for nonprofit and corporate professionals who develop and operate philanthropic fundraising is included.

31
Corporate Yellow Book: Who's Who at the Leading U.S. Companies. New York: Leadership Directories. Fall 1994. Quarterly series.

A guide to information on executives who manage the leading U.S. Companies, this resource includes 1,083 companies, 34,000 corporate executives, and 11,000 board members. A useful industry index divides the corporations into subject areas such as Health and Medical Services and Products, Pharmaceutical, and Telecommunications.

32
The Directory of Corporate and Foundation Givers. K. E. Jankowski, editor. Rockville, MD: The Taft Group. Annual series.

This two-volume guide provides comprehensive profiles of more than 8,000 grantmakers, representing both private and corporate funders. Grant awards ranging from $1,000 to $1,000,000 are featured in this sourcebook. Selected features of the directory include a top ten grants list for each entry, brief essays on trends in corporate giving, and health-related indexes for easy reference.

33
Directory of New and Emerging Foundations. New York, NY: The Foundation Center. Annual series.

This directory provides in-depth descriptions of over 2,900 large foundations that have incorporated since 1985, as well as essential data on smaller new foundations. Entries include foundation interests and limitations, application procedures, contact names, and financial details.

34
Directory of Research Grants. Phoenix, AZ: Oryx Press. Annual series. NAL Call No.:LB2338.D5.

A listing of federal, private, and educational institution based research grants is featured in this annually published directory. Subject areas used in this publication for scholarships, fellowships, conferences and internships include: health care administration, AIDS/HIV, cardiology, immunology, psychology, and Native Americans.

35
Foundation and Corporate Grants Alert. Alexandria, VA: Capitol Publications, Inc. Monthly series.

Compiled monthly, this report covers the nation's foundation and corporate funds through advanced inside information on private giving, including amounts and purpose of awards, and contacts and tips to improve chances of winning funding.

36
The Foundation Directory. The Foundation Center Staff, and Margaret Mary Feczko, editors. New York, NY: The Foundation Center. Annual series. NAL Call No.: AS911.A2F6.

The Foundation Directory provides general information on the nation's top grantmaking programs. This resource describes the funding activity of over 6,700 U.S. foundations' holding assets of more than $2 million or giving of at least $200,000 annually. For each foundation, details on financial status, purpose and activities, types of support, program limitations, and application procedures are included.

37
The Foundation Directory, Part. 2. S. Olson, and M. Ziomkowski, editors. New York, NY: The Foundation Center. Biennial series. NAL Call No.: AS911.A2F652.

This directory focuses on mid-sized foundations and highlights more than 4,200 grantmakers' holding assets of less than $1 million and conducting annual giving campaigns of between $25,000 and $100,000. Financial data are featured for each foundation, along with examples of recently awarded grants.

FIGURE 4:
INFORMATION SOURCES BY TYPE OF FUNDING SEARCH

SEARCH STRATEGY	RESOURCE
Subject search (e.g., health or medical funders)	• *Foundation Grants Index* • *National Guide to Funding in Health* • *Grants in Hospitals, Medical Care & Research* • *Grants for Public Health & Diseases* • *Grants for Alcohol & Drug Abuse* • *Grants for Mental Health, Addictions & Crisis Services*
Geographic search (e.g., community, state, regional or national funders)	• Statewide Foundation Directories • *National Data Book* • *The Foundation Directory* • *National Guide to Funding in Health*
Program search (e.g., capital costs, operating expenses, technical assistance or seed money)	• *The Foundation Directory* • *Directory of Corporate & Foundation Givers* • *National Directory of Corporate Giving* • *National Guide to Funding in Health*

BEST COPY AVAILABLE

38
The Foundation Directory Supplement. New York, NY: The Foundation Center. Biennial series. NAL Call No.: AS911.A2F6.

The Foundation Directory Supplement updates the *Foundation Directory Parts 1 and 2* six months after the initial publication. The supplement provides updated addresses, contacts, policy statements, application guidelines, and financial data.

39
Foundation Giving Watch. Rockville, MD: The Taft Group. Monthly series.

This monthly newsletter allows the grantmaker and grantseeker to keep track of recent developments in the world of foundations. New foundations and changes to existing programs are profiled along with articles on current trends, subjects, and new publications of grantmaking.

40
Foundation Giving: Yearbook of Fact and Figures on Private, Corporate, and Community Foundations. New York, NY: The Foundation Center. Annual series.

A directory of data on more than 33,000 grant-making foundations, this resource charts giving by subject area and type of support. Over 100 easy-to-read tables cover such topics as foundation grants, assets and gifts received, and geographic distribution of foundations and grants awarded.

41
Foundation Grants Alert. Alexandria, VA: Capitol Publications. Weekly series.

A section of *Federal Grants and Contracts Weekly*, this publication, published 50 times a year, highlights foundation programs and specific grant programs with a published deadline. Each issue features a subject area that highlights foundations who award money in that area.

42
Foundation Grants Index. R. Kovacs, editor. New York, NY: The Foundation Center. Annual series. NAL Call No.: AS94.A2F66.

The Foundation Grants Index provides cumulative listings of 68,000 grants awarded by over 1000 foundations. Entries are indexed by subject area, grant recipients, geographic interest, and type of program support. This resource is especially useful for individuals tracking a particular type of funding, such as health and human services.

43
Foundation Grants Index Quarterly. New York, NY: The Foundation Center. Quarterly series.

A complimentary publication to *Foundation Grants Index*, this quarterly newsletter highlights over 5,000 recent foundation grant awards. Lists of new publications, annual reports, and grants are also included, along with updated information on personnel, policy and application guideline changes.

44
Foundation Grants to Individuals. New York, NY: The Foundation Center. Annual series.

The publication describes over 2,250 independent and corporate foundations that are most likely to support an individual grant application. Chapters include general welfare and medical assistance, education grants, and grants for company employees.

45
Foundation 1000. F. Jones, editor. New York, NY: The Foundation Center, October 1994. 2,870 pp. Semiannual series.

This reference features the giving activity of the top 1,000 grantmakers published in *The Foundation Directory*. Comprehensive analyses are presented for each foundation describing their geographic interest, recipient type, area of support, and programs funded. *Foundation 1000* is especially helpful when extensive research is required on a particular funder.

46
Foundation Reporter. Rockville, MD: The Taft Group. Annual series.

Ten indexes help locate information on America's leading 1000 foundations. Entries include contact, application and review procedures, new initiatives, and contributions analysis. Biographical information on officers and directors is also included. This title is also available in a customized edition on diskette or magnetic tape.

47
Grantsmanship Center's Magazine. Los Angeles, CA: The Grantsmanship Center. Quarterly series.

This catalog, published three to four times yearly, serves as a compendium of sources and resources for managers and staff of nonprofit organizations. This publication was formerly called the *Grantsmanship Center's Whole Nonprofit Catalog*.

48
Guide to U.S. Foundations, Trustees, Officers, and Donors. New York, NY: The Foundation Center. Annual series. Two volumes.

Volume One provides current and accurate information on over 35,700 private, corporate, and community foundations, including 2,500 new entries. Entries include donor information, publications for further research, and giving limitations. Volume Two includes a comprehensive index of trustees, officers, and donors affiliated with foundations as board members, donors, and volunteers.

49
National Directory of Corporate Giving. 3rd edition. New York, NY: Foundation Center, October 1993. 956 pp. Irregular series.

The *National Directory* highlights the funding activity of over 1,800 organizations involved in corporate giving. Grantseekers can evaluate the health priorities of each grantmaker by using the current giving section of the directory. Data regarding personnel, application requirements, financial status, and giving limitations are provided for each entry.

50
National Directory of Nonprofit Organizations. Rockville, MD: The Taft Group. Annual Series. 2 vols. NAL Call No: AS29.5.N37.

More than 260,000 organizations, many with incomes in excess of $100,000 are listed in this comprehensive directory. Exact annual income figures are reported along with organization name, address, and phone number. Volume One lists organizations with annual revenues of $100,000 or more, and Volume Two covers organizations with annual revenues between $25,000 and $99,999.

27

Statewide Foundation Directories

For the grantseeker interested in local giving, statewide directories provide valuable information on local funders. Compiled by organizations such as grantmaking associations and state governments, these directories highlight the funding patterns of local givers often excluded from the larger, national directories. More than forty states publish these directories and, in many cases, make them available through their local public libraries. Some directories are updated annually, while others are updated as needed.

ALABAMA

Alabama Foundation Directory. Birmingham, AL: Birmingham Public Library, 1990.

ARIZONA

Arizona Foundation Directory. 3rd ed. Phoenix, AZ: Junior League of Phoenix, 1991.

ARKANSAS

The Guide to Arkansas Funding Sources. Jerry Cronin, ed. Hampton, AR: Independent Community Consultants. Annual series.

CALIFORNIA

Catalog of California State Funding Sources, 1993. Sacramento, CA: California State Library Foundation, 1993.

Guide to California Foundations. 1991-1993 ed. San Francisco, CA: Northern California Grantmakers, 1991.

COLORADO

Colorado Foundation Directory. Denver, CO: Junior League of Denver, Inc. Annual series.

Colorado Grants Guide. Denver, CO: Community Resource Center. Annual series.

CONNECTICUT

Connecticut Foundation Directory. Michael Burns, ed. New Haven, CT: DATA, Development and Technical Assistance Center. Annual series.

Guide to Corporate Giving in Connecticut. Michael Burns, ed. Hartford, CT: DATA, Development and Technical Assistance Center, Inc. Annual series.

DELAWARE

Directory of Delaware Grantmakers: 1992. Wilmington, DE: Delaware Community Foundation, 1992. Biennial series. (distributed by the United Way of Delaware).

DISTRICT OF COLUMBIA

Guide to Great Washington, D.C. Grantmakers. New York, NY: The Foundation Center, 1994.

FLORIDA

The Complete Guide to Florida Foundations. Miami, FL: John L. Adams, 1992. (distributed by Florida Funding Publications).

A Guide to Florida State Programs. Miami, FL: J.L. Adams, 1992. (distributed by Florida Funding Publications).

GEORGIA

Sinclair, Ford and Company's Georgia Foundation Directory and Service. Atlanta, GA: Sinclair, Ford, and Co., 1993.

HAWAII

Directory of Charitable Trusts and Foundations for Hawaii's Non-profit Organizations. 2nd ed. Honolulu, HI: Volunteer, Information and Referral Service, 1990.

IDAHO

Directory of Idaho Foundations. Elaine C. Leppert, ed. 6th ed. Caldwell, ID: Caldwell Public Library, 1993.

ILLINOIS

The Directory of Illinois Foundations. Chicago, IL: Donors Forum of Chicago, 1990.

INDIANA

Directory of Indiana Donors. Indianapolis, IN: Indiana Donors Alliance, 1992.

KANSAS

Directory of Kansas Foundations. Topeka, KS: Topeka and Shawnee County Public Library, 1993.

KENTUCKY

The Kentucky Foundation Directory. Cincinnati, OH: MR and Company, 1992.

MAINE

Directory of Maine Foundations. Portland, ME: University of Southern Maine. Annual series.

OUA/DATA's Guide to Corporate Giving in Maine. New Haven, CT: DATA, Development and Technical Assistance Center. Biennial series.

MARYLAND

Association of Baltimore Area Grantmakers Member Directory. Baltimore, MD: The Association of Baltimore Area Grantmakers, 1993.

Index of Private Foundations, 1992. Maryland Attorney General's Office. Baltimore, MD: Attorney General's Office, 1992.

MASSACHUSETTS

Massachusetts Grantmakers. Boston, MA: Associated Grantmakers of Massachusetts, 1993.

OUA/DATA's Guide to Corporate Giving in Massachusetts. New Haven, CT: DATA, Development and Technical Assistance Center, 1992.

MICHIGAN

Michigan Foundation Directory. Lansing, MI: Council of Michigan Foundations, distributed by the Michigan League for Human Services. Annual series.

MINNESOTA

Guide to Minnesota Foundations and Corporate Giving Programs 1993-1994. Minneapolis, MN: University of Minnesota Press. Triennial series. (distributed by the Minnesota Council of Foundations).

MISSOURI

Corporate Funders Operating in Missouri. Columbia, MO: Grants Link, Inc. Annual series.

Directory of Missouri Foundations. St. Louis, MO: Swift Associates, 1991.

MONTANA

Montana and Wyoming Foundations Directory. Compiled by Eastern Montana College Foundation. Billings, MT: Eastern Montana College Foundation, Grants Information Center, 1992. (distributed by the Montana College Library).

NEW HAMPSHIRE

OUA/DATA's Guide to Corporate Giving in New Hampshire. Michael Burns, ed. New Haven, CT: DATA, Development and Technical Assistance Center. Biennial series.

NEW JERSEY

New Jersey Foundations and Other Funding Sources. Trenton, NJ: New Jersey State Library, 1993. (distributed by Littman Associates).

The Mitchell Guide to Foundations, Corporations, and Their Managers. Belle Meade, NJ: Mitchell Guide, 1992.

NEW MEXICO

The New Mexico Funding Directory. Denise A. Wallen, and Brian McConnell, eds. Albuquerque, NM: University of New Mexico, 1993.

NEW YORK

The Mitchell Guide to Foundations, Corporations, and Their Managers. Scarsdale, NY: R. L. Mitchell. Annual series.

New York State Foundations: A Comprehensive Directory. 3rd ed. Stan Olson, Margaret Mary Feczko, eds. New York, NY: Foundation Center, 1993.

NORTH CAROLINA

North Carolina Giving: The Directory of the State's Foundations. Anita Gunn Shirley. Raleigh, NC: Capital Consortium, 1993.

OHIO

Charitable Foundations Directory of Ohio. Columbus, OH: Attorney General's Office. Annual series.

OKLAHOMA

The Directory of Oklahoma Foundations. Oklahoma City, OK: Foundation Research Project, Oklahoma City Community Foundation, 1992.

PENNSYLVANIA

Directory of Pennsylvania Foundations. Free Library of Philadelphia. Philadelphia, PA: The Library, 1990. (distributed by Triadvocates Press).

RHODE ISLAND

Corporate Philanthropy in Rhode Island. Hartford, CT: DATA, Development and Technical Assistance Center. Annual series.

Grants to Individuals. Rhode Island State Council on the Arts. Providence, RI: Rhode Island State Council on the Arts. Annual series.

Grants to Organizations. Rhode Island State Council on the Arts. Providence, RI: Rhode Island State Council on the Arts. Annual series.

OUA/DATA's Guide to Corporate Giving in Rhode Island. New Haven, CT: DATA, Development and Technical Assistance Center. Biennial series.

SOUTH CAROLINA

South Carolina Foundation Directory. Columbia, SC: South Carolina State Library, 1990.

SOUTH DAKOTA

The South Dakota Grant Directory. Pierre, SD: South Dakota State Library, 1992.

TEXAS

Analysis of Texas Foundations. Mary W. Walters, ed. San Antonio, TX: Funding Information Center of Texas, 1994.

Directory of Texas Foundations. San Antonio, TX: Funding Information Center of Texas. Annual series.

UTAH

Philanthropic Foundations of Utah Directory. 3rd ed. Roger H. Plothow and Lenora D. Plothow. Provo, UT: Henry Dean Publications, 1991.

VERMONT

Vermont Directory of Foundations. Shaftsbury, VT: CPG Enterprises, Nonprofit Vermont. Annual series.

VIRGINIA

Directory of Virginia Private Foundations. Hampton, VA: Hampton Public Library, Reference Dept., 1991.

WASHINGTON

Washington Foundation Directory: How to Get Your Slice of the Pie. Mardell Moore and Charna Klein. Seattle, WA: Consultant Services Northwest, 1991.

Charitable Trust Directory. Olympia, WA: Washington Office of the Attorney General, 1991.

WISCONSIN

Foundations in Wisconsin: A Directory. Milwaukee, WI: Marquette University Memorial Library. Annual series.

WYOMING

Wyoming Foundations Directory. Cheyenne, WY: Laramie County Community College, 1992.

Montana and Wyoming Foundations Directory. Compiled by Eastern Montana College Foundation. Billings, MT: Eastern Montana College Foundation, Grants Information Center, 1992. (distributed by the Montana College Library).

Health and Medical Subject Guides

51
AIDS Funding: A Guide to Giving by Foundations and Charitable Organizations. C. Edward Murphy. 3rd ed. New York: The Foundation Center, 1993. 196 pp.

Over 450 grantmakers are featured in this directory dedicated to many AIDS-related projects such as medical research, preventative education, and other programs.

52
The Complete Grants Sourcebook for Nursing and Health. Bauer, DG et al. Phoenix, AZ: Oryx Press, 1988.

This sourcebook provides a step-by-step guide to grant seeking and a detailed listing of 300 corporations, foundations, and federal sources in the areas of health and nursing.

53
Directory of Biomedical and Health Care Grants. Phoenix, AZ: Oryx Press. Annual series.

This directory lists over 8,500 federal, state, and private grants related to health programs. The directory covers such health topics as AIDS, alcohol abuse, behavioral medicine, child/maternal health, community outreach, and health care delivery.

54
Directory of Building and Equipment Grants. Richard M. Eckstein. 3rd ed. Loxahatchee, FL: Research Grant Guides, 1993. 216 pp.

This national, comprehensive guide lists funding sources for equipment, building, and renovation grants, including profiles of 936 foundations and 21 federal programs.

55
Directory of Computer and High Technology Grants. Richard M. Eckstein, ed. 2nd ed. Loxahatchee, FL: Research Grant Guides, 1994. 232 pp.

This guide focuses on technology, computers, and software grants from 617 foundations including programs for the elderly, health programs, medical equipment, medical research and medicine. It contains a "Grant Seeker's Guide to the Internet" and lists foundations by state. The directory also contains 33 federal programs that concentrate on various aspects of technology.

56
Directory of Operating Grants. Richard M. Eckstein, ed. Loxahatchee, FL: Research Grant Guides, 1994. 144 pp.

Operating grants are considered to be those grants that cover general operating support of an organization, not restricting the award to a certain project or specified activity. This directory lists 647 foundations by state and includes funding information such as foundation address, contact person, subject area, and grant amounts.

57
Fund Raiser's Guide to Human Services Funding. Rockville, MD: The Taft Group. Annual series.

A comprehensive guide to over 1,500 leading private and corporate foundations, this directory focuses on human services programs such as child welfare, food programs, and volunteer services. Indexes are included along with up to ten recent grants listed for each entry.

58
Grant Funding for Elderly Health Services. Robert K. Jenkins, ed. Wall Township, NJ: Health Resources Publishing, 1993. 85 pp.

A list of foundation and research grants for elderly healthcare projects is included in this directory.

59
Grants for Aging. New York, NY: The Foundation Center, October 1994. Annual series. 100 pp.

Grants for Aging includes a list of grants for advocacy and legal rights, housing, health and medical care, and social research.

60
Grants for Alcohol & Drug Abuse. New York, NY: The Foundation Center, October 1994. 77 pp.

The guide presents foundation giving for all phases of substance abuse programming. Grants for counseling, education, treatment, prevention, research, and residential care are highlighted.

61
Grants for Children and Youth. New York NY: The Foundation Center, October 1994. 451 pp.

Grants to support neonatal care, services for abused children, adolescent pregnancy prevention, and youth centers are featured in this directory.

62
Grants for Health Programs for Children and Youth. New York, NY: The Foundation Center, October 1994. 147 pp.

The Foundation Center has produced this directory to funding sources for grants to hospitals and health care facilities, social service agencies, and education institutions Grants can be used for research, program development, general operating support, education programs, treatment of alcohol and drug abuse, pregnancy, and handicapped children.

63
Grants for Hospitals, Medical Care & Research. New York, NY: The Foundation Center, October 1994. 353 pp.

The guide highlights foundations which have recently awarded grants to hospitals, health care facilities, social services agencies, and educational institutions.

64
Grants for Mental Health, Addictions, and Crisis Services. New York, NY: The Foundation Center, October 1994. 153 pp.

Grants to hospitals, health centers, residential treatment facilities, mental health associations and group homes are targeted. Funds are categorized for addiction prevention and treatment, hotline/crisis intervention services, and for public education.

65
Grants for Minorities. New York, NY: The Foundation Center, October 1994. 324 pp.

Ethnic groups and minorities such as Native Americans, African Americans, and Hispanics are the subject of this foundation directory.

66
Grants for Physically and Mentally Disabled. New York, NY: The Foundation Center, October 1994. 169 pp.

Grants listed in this directory are targeted for hospitals and primary care facilities for education, medical and dental care, and diagnosis and evaluation.

67
Grants for Public Health & Diseases. New York, NY: The Foundation Center, October 1994. 172 pp.

This resource presents an extensive listing of public health grants. Examples of programs funded include AIDS, cancer, birth defects, genetic diseases, allergies, and nerve, muscle and bone diseases.

68
Grants for Women and Girls. New York, NY: The Foundation Center, October 1994. 234 pp.

Grants for health programs, pregnancy programs, education, and prevention are listed in this foundation directory.

69
Health Funding Options for Rural Communities. Mary Walker. Austin, TX: Center for Rural Health Initiatives, 1993. 177 pp.

Although specifically geared for the communities and organizations in the state of Texas, this guide includes profiles of federal, state, and foundation programs for rural areas, specifically in the area of health.

70
Health Funds Development Letter. Wall Township, NJ: Health Resources Publishing. Monthly series.

Supplying the latest news on federal, foundation and corporate grants for health, this monthly newsletter supplies current information on changes and additions in foundation funding interests and priorities. Profiles of major health funding foundations and corporations are included, along with an overview of the health funding scene.

71
Health Funds Grants Resources Yearbook, 6th ed. Wall Township, NJ: Health Resources Publishing, 1994. 365 pp.

This publication provides information on the health grant priorities of major foundations, corporations, and the federal government, including trends in health care giving. Assistance to the grantseeker is provided through planning charts and worksheets. A section on "community-rural health" is included.

72
Healthcare Philanthropy Report. Alexandria, VA: Capitol Publications, Inc. Monthly series.

Covering the latest strategies in planned and annual giving of health care fundraising, the *Healthcare Philanthropy Report* includes new sources of corporate and foundation grants, and case studies of successful health care fundraising.

73
Mental Health News Alert. Silver Spring, MD: CD Publications. Bi-weekly series.

This newsletter includes reports on the news affecting mental health services, including model programs, updates on managed care opportunities, and the latest on health care reform. The latest details on federal and private grants for mental health programs will also be provided.

74
National Guide to Funding in Aging. C. Edward Murphy, editor. New York, NY: The Foundation Center. Biennial series.

Devoted totally to funding options for the aging, this directory lists over 1000 foundations targeting programs for the elderly. Grant descriptions include address, targeted program information, and the amount of money awarded for each program.

75
National Guide to Funding in Health. S. Olson, R. Kovacs, editors. New York, NY: The Foundation Center. Biennial series. NAL Call No.: RA410.53.N37.

The *National Guide* describes over 2,500 foundations involved in grantmaking to hospitals, community health organizations, universities, and research institutes. In addition to general program data, grant descriptions are also provided for many of the foundations listed.

76
Substance Abuse Funding News. Silver Spring, MD: CD Publications. Bi-weekly series.

This newsletter, published twice monthly, provides detailed coverage of private and federal funding opportunities nationwide for alcohol and substance abuse programs.

Additional Sources for Private Funding

Annual Reports

According to The Foundation Center, over 800 of the nation's 29,000 foundations publish annual reports. These reports represent the most complete, up to date, information published about foundations. Grantseekers interested in obtaining these reports should contact the foundations directly. When requesting these reports, they should also ask to be placed on the foundation's mailing list. This will increase their likelihood of receiving materials related to upcoming grants.

State Attorney General's Office

Another source of information on private funders is the State Attorney General's office. By law, each foundation and charitable trust is required to submit an annual tax return outlining their assets and grants awarded for the year. These returns are particularly helpful when researching small organizations who may not publish separate, annual reports.

Local Libraries

Perhaps the best, and often overlooked, resource for grantseekers is the local public library. As previously mentioned, more than 100 U.S. libraries participate in The Foundation Center's extensive library network. These libraries maintain many of the funding sourcebooks listed in this publication.

Many local and regional libraries also maintain reference collections on community foundations. State funding directories, foundation annual reports, and local newspaper files (e.g., newspaper clippings or magazine articles) are a few examples of resource materials available from some of these libraries.

III. RELATED ORGANIZATIONS

Federal Agencies/Information Centers

Federal agencies provide useful funding information through their grant offices, information centers, and published announcements. A selected list of agencies and information centers is provided below, along with a brief description of their activities relating to rural health.

Administration on Aging (AOA)
330 Independence Avenue, SW
Washington, DC 20201
202-619-1827 (Nutrition)
202-619-0441 (Discretionary Funds)
202-619-2957 (Indian Specific)

AOA funds a variety of research and training grants aimed at improving the quality of life and services for older Americans, including those living in rural areas. AOA's major research areas include nutrition, Indian populations, and discretionary programs focusing on diseases of older Americans.

Agency for Health Care Policy and Research (AHCPR)
Center for General Health Services Extramural Research
Suite 502
Executive Office Center
2101 East Jefferson Street
Rockville, MD 20852
301-594-1349

AHCPR's purpose is to enhance the quality, appropriateness, and effectiveness of health care services and to improve access to that care. As part of their extramural research program, they fund research investigating the delivery of health services in rural areas. A mailing list is maintained by the AHCPR staff for dissemination of new grant announcements.

Appalachian Regional Commission (ARC)
1666 Connecticut Avenue, NW
Washington, DC 20235
202-884-7799

ARC funds the construction and operation of primary health care facilities in Appalachian states through their "Appalachian 202 Health Programs." ARC also supports the recruitment of health professions into designated Health Professional Shortage Areas located within the Appalachian states including: AL, KY, MD, NC, NY, OH, PA, SC, TN, VA, and WV.

CDC National AIDS Clearinghouse (NAC)
P.O. Box 6003
Rockville, MD 20849-6003
1-800-458-5231
1-800-243-7012 (TTY/TDD)

NAC maintains an extensive database of information on both public and private funding sources which support community-based HIV/AIDS services. Specific funding information accessible through the database includes application processes, deadlines, and eligibility requirements.

Centers for Disease Control (CDC)
Grants Management Branch
255 East Paces Ferry Road
Room 300
Atlanta, GA 30305
404-332-4561

CDC's Grant Information Service provides taped messages on grants which address HIV infection, injury control, Lyme disease, cancer and tuberculosis. Application kits are available to interested callers. The service is available 24 hours a day, seven days a week.

Rural Housing and Community Development Service
[formerly Farmers Home Administration (FmHA)]
U. S. Department of Agriculture
14th Street and Independence Avenue, SW
Washington, DC 20250
202-720-1490

RHCDS provides affordable, low-interest loans to rural communities in need of expansion or construction of public facilities, such as fire stations, hospitals, and clinics.

Health Care Financing Administration (HCFA)
200 Independence Avenue, SW, Room 314-G
Washington, DC 20201
202-690-6726

HCFA is responsible for administering the Medicare/Medicaid programs of the federal government. HCFA funds a small number of research and demonstration programs. One of its current grant programs, the Rural Hospital Transition Grant Program, supports small hospitals in adapting to the changing patterns of rural health service delivery. HCFA is also funding a limited number of telemedicine research and demonstration projects. In addition, this agency is available to inform local medical practices of their eligibility for special federal reimbursement programs such as Rural Health Clinics and Federally Qualified Health Centers.

Health Resources and Services Administration (HRSA)
Parklawn Building, 5600 Fishers Lane
Rockville, MD 20857
301-443-0835 (Office of Rural Health Policy)
301-443-2320 (Bureau of Primary Health Care)
301-443-5794 (Bureau of Health Professions)
301-443-2170 (Maternal and Child Health Bureau)
301-443-1994 (Bureau of Health Resources Development)

HRSA has leadership responsibility for general health service and resource issues relating to access, equity, quality, and cost of care. It funds a variety of programs supporting primary care (e.g., community and migrant health centers), maternal and child health activities, health professionals training, rural health outreach, special populations, and health resources development.

Indian Health Service (IHS)
Office of Health Program Research and Development
7900 South J. Stock Road
Tuscon, AZ 85746-9352
602-295-2498

IHS coordinates the funding activities for projects examining the health status of American Indians and Native Americans. A variety of projects are funded by IHS which study the behavioral, biomedical, and epidemiologic aspects of disease in this population.

National Center on Child Abuse and Neglect (NCCAN)
Clearinghouse on Child Abuse and Neglect Information
P.O. Box 1182
Washington, DC 20013-1182
1-800-394-3366
703-385-7565 (Washington, DC Metro)

NCCAN, located within the Administration on Children, Youth and Families (ACYF), DHHS, publishes a variety of information relating to funding programs for child abuse, neglect and family violence. One of their publications, *Guide to Funding Resources for Child Abuse and Neglect and Family Violence Programs*, highlights major sources of federal and private funding for child welfare programs.

National Clearinghouse for Alcohol and Drug Information (NCADI)
P.O. Box 2345
Rockville, MD 20852
1-800-729-6686

NCADI provides information and application kits for grants administered by the Substance Abuse and Mental Health Services Administration (SAMHSA), and it provides grant information for the National Institute on Drug Abuse (NIDA), and the National Institute on Alcoholism and Alcohol Abuse (NIAAA).

National Institute on Aging (NIA)
Behavioral and Social Research Program
7201 Wisconsin Avenue, Gateway Building
Suite 533, MSC 9205
Bethesda, MD 20892
301-496-3136 (Behavioral and Social Research Program)
301-496-6761 (Geriatrics Program)

NIA focuses on the health of older Americans and supports research activities examining the health and aging process among older, rural populations.

National Institute of Mental Health (NIMH)
Office of Rural Mental Health Research (ORMHR)
5600 Fishers Lane, Room 10C-06
Rockville, MD 20857
301-443-4233

ORMHR coordinates the National Institute of Mental Health's research activities aimed at improving and strengthening the quality of mental health services delivered to rural Americans.

National Institute of Occupational Health and Safety (NIOSH)
Centers for Disease Control, PHS, DHHS
1600 Clifton Road
Building 1, Room 3053, Mailstop D30
Atlanta, GA 30333
404-639-3343

NIOSH conducts research and demonstration grants relating to occupational safety and health problems, including those problems which result from the agricultural environment (e.g., noise-induced loss of hearing).

Office of Minority Health
Office of Minority Health Resource Center (OMH-RC), P.O. Box 37337
Washington, DC 20013-7337
1-800-444-6472

OMH-RC provides information on a variety of minority-related funding projects supported by the Office of Minority Health, DHHS, through their toll-free information line and Grants Fact Sheet Series. Information about technical assistance programs (e.g., grants writing workshops) is also maintained by the Center.

Occupational Safety and Health Administration (OSHA)
Employment and Training Administration
Department of Labor
Room S-2315
200 Constitution Avenue, NW
Washington, DC 20210
202-219-7162

Through several of their employment and training programs, OSHA offers financial support to migrant and seasonal workers and Native Americans for basic health services.

Public Health Service (PHS) Regional Offices

Ten regional PHS offices provide information and assistance on federal grant programs. For some programs (e.g., the National Health Service Corps or Community and Migrant Health Centers), they are the best first contact within the PHS. A complete list of these offices is included in Appendix B.

Rural Community Assistance Program (RCAP)
National Office
602 South King Street, No. 402
Leesburg, VA 22075
703-771-8636

RCAP represents a national network of nonprofit organizations supported primarily through federal agencies. Funding information and technical assistance is available for rural communities concerned with safe drinking water and sanitary waste disposal, as well as the problems of environmental health of migrants, Native Americans, and isolated rural populations.

Rural Utilities Services
(formerly Rural Electrification Administration (REA))
U. S. Department of Agriculture
Rural Economic Development Coordinator
USDA
14th Street and Independence Avenue, SW
Washington, DC 20250-1500
202-720-0410

37

Grants and zero-interest loans are available through (RUS) to electric or telephone cooperatives who, in turn, re-loan these funds to qualified applicants. REA has a new grant program supporting the installation of telecommunications technology for rural health and education.

Rural Information Center Health Service (RICHS)
A part of the Rural Information Center (RIC)
U. S. Department of Agriculture
National Agricultural Library, Room 304
Beltsville, MD 20705
1-800-633-7701

RICHS is funded by the Federal Office of Rural Health Policy, DHHS, and provides information on public and private funding resources. Contact RICHS through the toll-free information line available Monday through Friday, 8:00 a.m. to 4:30 p.m. Eastern Time, or through the Internet at ric@nalusda.gov. Specific grants and foundation programs are announced on the National Agricultural Library's Internet gopher and electronic bulletin board ALF (Agricultural Library Forum). See the section on Electronic Resources (page 30) for access information.

Rural Transportation Assistance Program (RTAP)
National Resource Center
1440 New York Ave. N.W.
Suite 440
Washington, DC 20005
1-800-527-8279

RTAP, a unit of the Urban Mass Transportation Administration, disseminates funding information on rural and specialized transportation programs supported by the U.S. Departments of Transportation, Health and Human Services, and Agriculture. Both technical assistance and program information can be obtained from the clearinghouse.

Aside from the grantmakers themselves, a variety of other organizations are involved in the funding process either through information dissemination or advocacy for a particular funding area. A selected list of these organizations is presented below.

The Foundation Center
79 Fifth Avenue
New York, NY 10003
212-620-4230
1-800-424-9836

The Foundation Center operates as an independent service organization established to provide a single authoritative source of information on philanthropic giving. The Center also publishes a variety of books and directories on the subject of private funding and provides a comprehensive and up-to-date database, *The Foundation Directory*, on foundations and corporate giving programs. Information from the database is available electronically through custom searching and online services. The Foundation Center maintains two national libraries, two regional libraries, and over 100 cooperative collections nationwide.

The Grantsmanship Center
P.O. Box 17220
Los Angeles, CA 90017
213-482-9860

The Grantsmanship Center conducts extensive training and educational seminars on grantseeking, proposal writing, and funding. The Center also maintains an extensive reference collection on funding and proposal writing, and publishes a free newsletter, the *Grantsmanship Center Magazine*.

The Taft Group
12300 Twinbrook Parkway
Suite 520
Rockville, MD 20852-9830
301-816-0210
1-800-877-TAFT

The Taft Group researches and publishes information on fundraising and non-profit management as well as produces a variety of sourcebooks outlining the giving of both corporations and private foundations. Many of their publications are described in this guide.

National Network of Grantmakers
666 Broadway
Room 520
New York, NY 10012

The National Network of Grantmakers is comprised of individuals involved in corporate, independent, and governmental grant programs as well as representatives from non-profits. The Network concerns itself with the establishment of "... a communications link for sharing information and ideas on grantmaking...." It also publishes a variety of literature on grantmaking, grantseeking, and funding.

Grantmakers in Health
1130 Connecticut Avenue, N.W.
Suite 700
Washington, DC 20036
202-452-8331

Grantmakers in Health operates as an educational organization serving grantmakers. Its mission is to help grantmakers "... study the issues and develop a forward-looking response to the changing health care system."

Funders Concerned About AIDS
130 West 42nd Street, Suite 801
New York, NY 10036
212-573-5533

This organization acts as an advocacy group on behalf of other funders involved in AIDS giving. It maintains a mission of "... advancing the philanthropic response to the HIV pandemic."

Grantmakers Concerned About Alcohol and Drug Abuse
309 East Douglas Street
Wichita, KS 67202
316-262-7676

This group of grantmakers examines the issues relating to drug and alcohol abuse and discusses ways of addressing them.

Grantmakers for Children and Youth
Suite 300
1828 L Street, NW
Washington, DC 20036
202-466-6512

This organization provides a communication network for grantmakers to exchange ideas and improve program funding for children and youth.

IV. ELECTRONIC FUNDING RESOURCES

Electronic Resources

With the recent emphasis and expansion of electronic resources, grant information is becoming available through various Internet resources and other bulletin boards and services.

Electronic Access to RICHS funding bulletins

RICHS maintains two bulletins updated bi-weekly dealing with funding issues: Rural Health Grants and Rural Health Foundations. The rural health grants bulletin highlights recent federal programs that have new deadlines for previously established programs, or announcements of new programs. Many federal sources such as the *Federal Register* and *NIH Guide for Grants and Contracts* are used to produce this bulletin. The foundations bulletin contains a list of new funding programs relevant to rural health sponsored by various foundations and a master list of foundations that support rural health projects. This list is divided into the following sections: National, Regional, and State Foundations (see Appendix C for a list of these foundations).

RICHS bulletins can be accessed through 3 different services:

1. **National Agricultural Library Gopher**

   gopher gopher.nalusda.gov

2. **ALF** (electronic bulletin board of the National Agricultural Library)

   (301) 504-6510

3. **FedWorld**

   telnet fedworld.gov (or 192.239.93.3)

See pages 59-60 for additional connection information to these services.

Electronic Databases

1. Catalog of Federal Domestic Assistance

An online version of the *Catalog* (#1) can be accessed through the Federal Assistance Programs Retrieval Systems (FAPRS). This fee-based electronic bulletin board search and retrieval system is administered by the General Services Administration. An annual subscription to FAPRS costs $50.00 and includes unlimited usage, free 800 dial-up service, and free connect time. For more information on FAPRS, contact: General Services Administration, Federal Domestic Assistance Catalog Staff, 300 7th Street SW, Ground Floor, Reporters Building, Washington, DC 20407, or call 202-708-5126.

2. DIRLINE (Directory of Information Resources Online)

DIRLINE, a database produced by the National Library of Medicine, is a directory of over 16,000 resources providing information services. DIRLINE focuses primarily on health and biomedical information resources including organizations, government agencies, information centers, academic and research institutions, foundations, and corporations. Records contain resource names, publications, and holdings. DIRLINE is available through direct connection to National Library of Medicine databases (MEDLARS), or through Grateful Med (a software package to access the MEDLARS databases). There is a charge to use this database. For more information, contact: MEDLARS Management Section, National Library of Medicine, 8600 Rockville Pike, Bethesda, MD 20894, 1-800-638-8480.

3. DIALOG databases

Several of the print resources listed in the previous sections, *Commerce Business Daily* (#2), *Federal Register* (#3), *The Foundation Directory* (#36), and *The Foundation Grants Index* (#42) are also available electronically through the DIALOG Information Retrieval Service. DIALOG provides online retrieval of over 450 databases covering a wide range of subject areas. Information retrieval on DIALOG is available through private, fee-based, subscription, or public access (e.g., large public or academic libraries). For more information about DIALOG's services, contact:

DIALOG Information Services, Inc.
Knight-Ridder Information, Inc.
2440 El Camino Real
Mountain View, CA 94040
1-800-3-DIALOG
415-858-3785

Commerce Business Daily (DIALOG Files CBDMENU, 194, and 195)

File CBDMENU provides easy menu access to CBD information including contract awards, business news, and research and development sources sought. File 195 is updated daily and contains full text records. Daily updates remain in file 195 for sixty to ninety days, then the oldest month of material is transferred to the backfile, file 194.

Federal Register (DIALOG Files 669 and 136)

This database is the fulltext equivalent of the Federal Register and is updated daily. File 669 contains the full text, 1988 to the present. File 136, Federal Register Abstracts, provides comprehensive coverage of proposed regulations and compliance requirements. This database is updated weekly and contains records from 1977 to the present.

Foundation Directory (DIALOG File 26)

The Foundation Directory database contains the same information as the print source, with the added capability of keyword searching. The file is updated with an annual reload of the current year's data.

Foundation Grants Index (DIALOG File 27)

This database includes the online equivalent of the directory; it is useful in determining types and amounts of grants awards. Approximately 20,000 new grants are added to the file each year. The database is updated quarterly and contains records since 1973.

Grants (DIALOG File 85)

The Grants database, produced by Oryx Press, lists thousands of federal, state, and local grants and scholarships. Each entry includes full description, contact information, and money available. Subject areas include health, building grants, grants for women only, etc. This database is the electronic version of the following print sources: *Directory of Research Grants, Directory of Biomedical and Health Care Grants,* and *Directory of Grants in the Humanities.*

The Rural Information Center Health Service also provides complimentary DIALOG searches for grantseekers in rural areas. For more information about these searches, contact RICHS at 1-800-633-7701.

Internet Funding Resources

Many funding resources are now made available through different access points on the Internet. The most useful tool for finding grant information is gopher. Gopher is a menu driven system that allows access to files, other gophers, and other systems. In your Internet system, type the bolded address information. This command should connect you to the main menu of the gopher.

1. NIH Guide to Grants and Contracts

This weekly publication is available through the Internet from a variety of sources. Access to this guide contains a table of contents listing for each issue and full-text Request for Applications (RFA) and Request for Proposals (RFP) from the past 4 years. To access the *NIH Guide for Grants and Contracts*, type **gopher gopher.nih.gov**. From the main menu, select Grants and Research Information, then choose the NIH Guide for Grants and Contracts.

2. Catalog of Federal Domestic Assistance

In addition to the print resource and the online version, the FAPRS database is also loaded on several university gophers around the United States. This database allows keyword searching of the database and is free of charge when used through the Internet. To access the online version of FAPRS, use one of the following gophers:

gopher gopher.uidaho.edu

Choose: Science, Research, and Grant Information / Grant Information

gopher gopher.rtd.utk.edu

Choose: Research and Funding Information / Federal Government Information

3. GrantsNet

GrantsNet is a new gopher being developed by the Department of Health and Human Services. This pilot project is an online grant information service that will serve the general public, grantee organizations, and government grant-making agencies. GrantsNet contains: an online information reference service using gopher server technology, and an interactive mailing list service which groups subscribers with common interests into computer-

managed mailing lists for sharing of information and dialogue on a given subject. GrantsNet also provides a yellow-page style directory of granting offices, grants management staff, and grant program personnel. For additional information, contact Suzanne M. Neill at 202-690-5731. To access GrantsNet, type **gopher gopher.os.dhhs.gov**. Choose DHHS Resources by Topic from the main menu, then GrantsNet.

4. Federal Register

Although full-text access to the *Federal Register* is not offered free-of-charge, there are a few sites that allow partial access to this database. Partial access includes the following information: agency, deadlines, financial information, and a summary of the full text. Keyword search is the most helpful means of finding the grant program information needed. Type: **gopher gopher.counterpoint.com** and choose United States Federal Register. (No outside access is granted to the *Commerce Business Daily* or the *Code of Federal Regulations*.) Another option is: **gopher marvel.loc.gov**. This command will connect you to the gopher at the Library of Congress. From this menu, choose Government Information, Federal Information Resources, Information by Branch of Federal Government, General Information Resources, then Federal Register.

5. A Grant Getter's Guide to the Internet: A Brief Summary of Available Federal Grant Information and Where to Find It

James M. Kearney, University of Idaho, is the author of a brief synopsis of grant information found on the Internet. He divides the subject area into federal grant information, other education resources, and a guide to guides. This excellent resource, published in May, 1994, navigates the user to a variety of useful grantseeking tools including the National Science Foundation, education resources, and general Internet user guides. To access this resource, type **gopher gopher.uidaho.edu**, choose Science, Research and Grant Information, then Grant Information. This resource is also located on menus at several other gophers.

6. Gophers with excellent funding resources

Many gophers, especially those based at universities, have collected a variety of resources dealing with funding and grantseeking. The following four gophers highlight many different files and databases that can be found on the Internet. This list is by no means complete. Many other gophers contain funding information.

a. Gopher at the University of Idaho

Type: **gopher gopher.uidaho.edu**

Choose: Science, Research, and Grant Information / Grant Information

Contains: "A Grant Getter's Guide to the Internet", Catalog of Federal Domestic Assistance, Federal Register, FedWorld access, Library of Congress gopher access, NIH gopher access, and others.

b. Gopher at the University of Southern California

Type: **gopher cwis.usc.edu**

Choose: Library and Research Information / Research Information / Grants and Funding Opportunities

Contains: A section on Corporate and Foundation Funding, which includes examples of Writing Effective Proposals, Foundation Funding in Seven Easy Steps, and Eight Great Steps to Getting Corporate Support.

c. **Gopher at the University of Tennessee at Knoxville**

Type: **gopher gopher.rtd.utk.edu**

Choose: Research and Funding Information / Federal Government Information

Contains: Catalog of Federal Domestic Assistance, GrantsNet, the gopher from the U.S. Department of Health and Human Services, Federal Register and Commerce Business Daily (limited access), and NIH Gopher access.

d. **Gopher at Rice University**

Type: **gopher riceinfo.rice.edu**

Choose: Information by Subject Area / Grants, Scholarships, and Funding

Contains: Federal Register, NIH Guide to Grants and Contracts, the NSF Bulletin, Commerce Business Daily, Catalog of Federal Domestic Assistance, and access to FedWorld.

7. World Wide Web

The Foundation Center has introduced a new web server offering online users a free information service that provides resources helpful in the grantseeking process. Currently, information is included on the Foundation Center's resources and services, issues of a philanthropy news digest, and basic guidance on how to research funding opportunities.

http://fdncenter.org/

V. HEALTH PROFESSIONAL SCHOLARSHIPS AND EDUCATION FUNDING

While many federal and foundation grants are used to support health-related programs, some programs also support educational activities through scholarships and other programs. The following pages include resources useful in retrieving scholarship and loan information.

FEDERAL RESOURCES

Catalog of Federal Domestic Assistance

The *Catalog of Federal Domestic Assistance* lists financial support for various health education programs including nursing, medicine, allied health, and the National Health Service Corps. Most federal grants and loans are distributed via colleges and universities. It is therefore necessary to check with the Financial Aid office of an institution for available loans and grants.

Federal Agencies

The Bureau of Health Professions, part of the Health Resources and Services Administration, U.S. Department of Health and Human Services, has several offices that offer scholarship assistance.

Division of Medicine, Room 4C-25	301-443-6190
Division of Nursing, Room 9-35	301-443-5786
Disadvantaged Assistance Program, Room 8A-09	301-443-2100
Health Education Assistance Loan Branch, Room 8-29	301-443-1540
Student Assistance Division, Rm. 8-48	301-443-1173

Write to:
Health Resources Services Administration
Bureau of Health Professions
(See above for office and room number)
5600 Fishers Lane
Rockville, MD 20857

Other federal offices to contact:

Div. of National Health Service Corps
Bureau of Primary Health Care
Health Resources and Services Admin.
4350 East-West Highway, 8th Floor
Bethesda, MD 20814
1-800-221-9393
301-594-4130

Division of Scholarships
and Loan Repayments
Bureau of Primary Health Care
10th Floor
4350 East-West Highway
Bethesda, MD 20814
301-594-4370

Scholarship Program
Division of Health Professionals
Recruitment and Training
Indian Health Service
Twinbrook Metro Plaza Bldg
12300 Twinbrook Parkway
Rockville, MD 20852
301-443-6197

State Information

Most states have a Health Professionals Loan Repayment Program in operation. For information on these programs, contact your state Office of Rural Health (see Appendix A for contact information) or state Department of Health.

Publications/Directories

While many of these publications can be obtained directly from the publisher, check with a public library or a university library for additional scholarship directories such as those for a specific subject area or a specific state.

77
Financial Aids for Minorities in Allied Health. Garrett Park, MD: Garrett Park Press, 1989.

Geared to minorities, this publications includes a listing of individual awards and general programs offered for graduate or professional study. A list of resources includes private organizations, foundations, federal and state governments, colleges, and universities.

78
Graduate Medical Education Directory. Chicago, IL: American Medical Association. Annual series.

A publication of the American Medical Association, this directory highlights the various programs around the United States for the different specialty areas of graduate medical education.

79
Grants for Medical and Professional Health Education. New York, NY: The Foundation Center, October 1994. 83 pp.

This directory highlights grants to graduate/professional schools of medicine, dentistry, nursing and public health. Funds for general support, faculty development, scholarships and fellowships, student loans, symposiums, and conferences are also included.

80
Grants for Scholarships, Student Aid, and Loans. New York, NY: The Foundation Center, October 1994. 124 pp.

This general guide focuses on scholarships and student aid provided by undergraduate colleges and universities, medical and dental schools, and nursing schools.

81
Grants Register 1993-1995. Lisa Williams, ed. New York: St. Martin's Press, Inc., 1992. 813 pp.

A listing of scholarships, fellowships, research grants, project grants, and other professional awards are included in this directory of federal and private funding.

82
Nursing Education: Enrolling in a College or University. Washington, DC: American Nurses Association, 1986.

Nursing Education answers the questions of potential nursing students: how to obtain financial aid and the types of scholarships available to nursing students.

83
The Scholarship Book: The Complete Guide to Private-Sector Scholarships, Grants, and Loans for Undergraduates. D. J. Cassidy. 4th ed. Englewood Cliffs, NJ: Prentice Hall, 1993.

While not totally devoted to health-related scholarships, this book contains a variety of organizations who will award money for scholarships, including companies and other subject-oriented organizations. A listing of other scholarship guides is located at the end of this resource.

84
Scholarships and Loans for Nursing Education. New York: National League for Nursing. Annual Series.

A publication of the National League for Nursing, this directory targets various programs for nursing education: fellowships, grants, traineeships, loans, and special awards.

47

85
Scholarships, Fellowships, and Loans. Rockville, MD: The Taft Group. Annual series.

This annual series provides detailed descriptions of over 3,300 scholarships, fellowships, grants, work study programs, and internships for both graduate and undergraduate studies. Private and federal government programs are both included.

86
Winning Scholarships for College: An Insider's Guide. Ragins, Marianne. New York: Seaver Books, 1994.

This how-to-guide gives pointers and other ideas for finding scholarships and other monetary awards to attend a university or college.

VI. RECOMMENDED READING

87
"Annotated Bibliography: Grant Writing." J. Parker, N. Seaby, and N. Hoffart. *AANA Journal*. Vol. 20(1), February 1993. pp. 63-66, 95.

This article, geared to nursing research funding, includes information on research proposal development and other aspects of grant writing. The annotation for each item includes a full citation, a brief summary, and a categorization of the content level.

88
Developing Resource Alternatives: Grantwriting, Fundraising, and Foundation Development. Grand Forks, ND: UND Center for Rural Health, University of North Dakota School of Medicine, 1993. 22 pp.

Alternative financial strategies for rural providers, including an overview of the grant process, location of grant sources, fundamentals of fundraising, and foundation development, are explored in this publication. A listing of North Dakota foundations and other national foundations are included.

89
Discover Total Resources-A Guide for Nonprofits. Pittsburgh, PA: Mellon Bank Corporation, 1991.

This is a comprehensive guide which allows nonprofit organizations to assess the degree to which they are utilizing available community resources through a resource development guide and a foundation directory listing according to preferred grant category.

90
"Elements of Grantsmanship: the Process - the Art." J. A. Kelley and J.T. Gay. *Nursing and Health Care*, Vol. 11(7), 1990, pp. 346-352.

An excellent overview of grantsmanship is explained in this journal article, along with techniques necessary for a successful grant: imagination and a methodical approach. This guide provides excellent introductory information to the novice and adds new perspectives to grant writing for those more experienced.

91
Federal Yellow Book. M. Forschler, editor. New York: Leadership Directories. Quarterly Series.

This who's who directory of federal departments and agencies lists staff by agency, department and division. A contact person with a telephone number is listed for each division. A personnel index is located in the back of the directory.

92
Foundation Center's Guide to Proposal Writing. New York, NY: The Foundation Center, August 1993. 191 pp.

Pre-proposal planning, grantmaker guidance, and preparation of the actual grant proposal are covered in this instructional manual. The guide takes the reader throughout the entire grant process, including candid tips from grantmakers themselves.

93
The Foundation Center's User-Friendly Guide: A Grantseeker's Guide to Resources. Sarah Collins and Charlotte Dion, editors. 3rd ed. New York, NY: The Foundation Center, March 1994. 40 pp.

Answers to the most common grantseeking questions are answered in this guide geared for the funding novice. Topics covered include: securing tax exemption, searching for potential funders, using online services to gather data, and writing grant proposals.

94
Foundation Fundamentals. Mitchell F. Nauffts, editor. 5th edition. New York, NY: The Foundation Center, June 1994. 222 pp.

This manual outlines the basic procedures of grant applications with emphasis on using research skills to choose receptive funders. It includes a bibliography for research into legal guidelines for nonprofits, proposal preparation, corporate giving, and other fundraising topics and charts and worksheets to help manage a fundraising program.

95

From Idea to Funded Project: Grant Proposals that Work. J. C. Belcher and J. M. Jacoben. Phoenix, AZ: Oryx Press, 1992. 144 p. NAL Call No.: LB2336.B43.

Creativity and development of ideas is a crucial part of the grant process. This guide discusses how individuals and institutions can be creative in finding funding resources. The section on basic resources includes budget information, worksheets and sample government forms.

96

"Fundraising: Local Efforts with High Potential." Richard L. Ludtke. From series, *Organizing Communities for Change: A Guide for Action*. Fargo, ND: Lutheran Health Systems, 1990. 9 pp. (distributed by the UND Center for Rural Health) NAL Call No.: RA771.5.073.

ARCH, The Affordable Coalition for Rural Health, staff has written a guide on fundraising tips for communities. Strategies for writing a grant application, ideas for finding additional funding sources, and ideas for creative fundraising events are included.

97

Getting Funded: A Complete Guide to Proposal Writing. M.S. Hall. Portland, OR: Continuing Education Press, 1988. 206 pp.

The fundraising proposal and process is the subject of this thorough step-by-step guide.

98

Grant Seekers Guide. J. R. Shellow and N. C. Stella, editors. National Network of Grantmakers (U.S.). 3rd revised edition. Wakefield, RI: Moyer Bell, 1989. 859 pp. (distributed by Publishers Group West).

Grant Seekers Guide discusses the various aspects of the grant process: management, tax-exempt status, foundation targeting, economic development, and a list of national, regional, and local grantmakers.

99

Grant Writing: A Hand's On Approach. Rockville, MD: The Taft Group, 1993.

A new software tool incorporates formatting grant proposals with a step-by-step grant writing process. Eight proposal elements include: introduction, social problem statement, project objectives, methods/work plan, evaluation methods, future funding plans, budget and project timeline include checklists, tutorial screens, and fill-in-the-blank templates. A printed manual accompanies the software.

100

GrantWrite: A Step-by-Step System for Writing Grant Proposals that Win. Alexandria, VA: Capitol Publications, Inc., 1993.

This easy-to-use software package, based on the book *Writing Grant Proposals That Win*, provides guidance for each section of a grant proposal, explaining its purpose and providing proposal examples. The software is compatible with Macintosh and DOS-based PCs. All instructions appear on screen as well as in a comprehensive user manual.

101

Grants for Nonprofit Organizations: A Guide to Funding and Grant Writing. E. G. Gilpatrick. New York, NY: Praeger Publishers, 1989. 202 pp. (distributed by Greenwood Publishing Group, Inc.) NAL Call No.: HG177.G56.

Designed for the grant writing professional, this guide serves as a course in grantwriting. Chapters are divided into the various stages of the grantwriting process: basic components of the proposal, funding significance, evaluation design, future funding projects, and budget examples. The author uses a series of examples to take the reader through these steps.

102
Grantsmanship: A Model for Success. K. Berthold and L. Krenelka. Grand Forks, ND: Berthold and Krenelka, 1991. 210 pp. (distributed by the UND Center for Rural Health).

Focusing on rural health issues, this funding resource guides the user through the funding process.

103
"Grantsmanship: A Process." Karen Berthold, Lynette Krenelka. From series, *Organizing Communities for Change: A Guide for Action.* Fargo, ND: Lutheran Health Systems, 1990. 32 pp. (distributed by the UND Center for Rural Health) NAL Call No.:RA771.5.073.

Another publication by ARCH, Affordable Coalition for Rural Health, staff details the grantsmanship process, from proposal planning to proposal development. Examples of many details in this process are used to assist the grantwriter. A proposed budget plan and follow-up activities are discussed.

104
Guide to Funding Resources. Melanie Gardner. Rural Information Center Publications Series. Beltsville, MD: The National Agricultural Library, The Rural Information Center, 1994. 40 pp.

This publication is a compilation of information from both government and private sources on funding opportunities available to rural areas. Resources cited in this resource include directories, catalogs, guides, newsletters, computer database services and cover areas such as available grants and funding, information on the grant-seeking process, and tips for proposal writing.

105
Helpful Hints on Preparing a Research Grant Application to the National Institutes of Health. U. S. Department of Health and Human Services, Public Health Service, Grants Management Branch, Division of Grants and Contracts. Washington, DC: Government Printing Office, 1993. 12 pp. (distributed by the Office of Grants Information, NIH).

Originating from the grants office at NIH, this grant guide specifically focuses on the grant writing process needed to successfully submit a grant application to the National Institutes of Health.

106
The How To Grants Manual. D. G. Bauer. 2nd edition. Phoenix, AZ: Oryx, 1988. 229 pp. NAL Call No.: HG177.B37.

Preparation for writing a grant proposal is the key factor to a successful grant application. This guidebook describes how to prepare for a grant search through a needs assessment and community support. Also, information on government funding and private foundations is included through checklists and lists of research tools.

107
How to Write Proposals that Produce. J. P. Bowman, B. P. Branchaw. Phoenix, AZ: Oryx Press, 1992. 236 pp.

Written for individuals and professionals involved in the grantmaking process, *How to Write Proposals that Produce* offers a "strategy for success" for any proposal development process. Steps include targeting the audience and writing the grant, including examples and guidelines.

108
"Ingredients of a Successful Grant Application to the National Institutes of Health." S. L. Gordon. *Journal of Orthopaedic Research*, Vol. 7(1), 1989, pp 138-141.

Specifically geared to the medical researcher, this article is a step-by-step guide through the research grant application process for NIH. Helpful hints are given to achieve a successful grant proposal.

109
Locating Resources for Healthy People 2000 Health Promotion Projects. U. S. Department of Health and Human Services Public Health Service, Office of Disease Prevention and Health Promotion. Washington, DC: Government Printing Office, 1991. 46 pp. (distributed by the Office of Disease Prevention and Health Promotion).

The *Healthy People 2000* supplement lists various sources of funding for health promotion projects: private organizations, public agencies, and other information resources. A sample grant application for the Public Health Service is also included.

110
Models for Success: A Look at Grant-Winning Proposals. Alexandria, VA: Capitol Publications, Inc. 1990.

In one volume, the grantseeker gets a first-hand look at a collection of winning grant proposals addressing drug abuse, AIDS, rehabilitation and other current priorities. The original grant competition announcements are included with the winning grantees responses.

111
"A Practical Approach to Writing Successful Grant Proposals." *Nurse Practitioner*. Vol. 16(11), November 1991. pp. 51, 55-56.

A methodical approach to grantwriting for health care services is the subject of this journal article. Steps for writing the grant, such as exploration of resources, identifying funding sources, and planning of the proposal writing are included. This article provides practical information on commonly needed documents, characteristics of successful proposals and sources of information on funding.

112
"The Process of Grantsmanship." *News-Views*. (Chevy Chase, MD: National Association of Extension 4-H Agents.) Vol. 44(4), October 1991. pp. 10-11. NAL Call No:S533.F66N42.

This two page article on grantwriting features helpful tips on the grant process: knowing the institution and its needs, decision making, proposal development, and communication skills.

113
Proposal Preparation. Rodney D. Stewart and Ann L. Stewart. 2nd edition. New York, NY: John Wiley and Sons, Inc., 1992. 353 pp. NAL Call No.: HF5718.S85.

Although not written specifically for grant proposals, *Proposal Preparation* is a manual on how to organize winning proposals. A do's and don'ts list, along with sample proposals for federal grants, add to the overall proposal writing process.

114
"Sources and Means of Acquiring Grant Support for Selected Projects." J. Frels. *AANA Journal*, Vol. 60(4), August 1992. pp. 362-364.

Topics discussed in this journal article include: the grant-writing technique; means of identifying potential sources of funding such as federal agencies, corporations, and foundations; and list of publications that will serve as sources of information for the novice fund-seeker.

115
"Ten Steps to Successful Grant Writing." D. Richards. *Journal of Nursing Administration*, Vol. 20(1), January 1990. pp. 20-23.

Since major changes in the allocation of health care funds have occurred, the grant writer needs to be more skilled in the art of grant writing. This step-by-step approach to grant writing is useful for the beginner, but it also adds a list of common grant-writing mistakes for the experienced grant writer.

116
Where the Money Is: A Fund Raiser's Guide to the Rich. 2nd ed. Helen Bergan. Alexandria, VA: BioGuide Press, 1992.

Where the Money Is is a definitive guide to donor research. This book explains how to locate wealthy individuals, discover a person's financial net worth, find research corporations and executives willing to fund projects, use computer technology for prospect research, and utilize library resources.

117
Who Gets Grants? Who Gives Grants? Nonprofit Organizations and the Foundation Grants They Received. 2nd ed. New York: The Foundation Center, April 1994. 1469 pp.

This directory helps the grant seeker conduct funding research such as targeting funders of specific nonprofits, finding grantmakers that target a specific geographical location, and scanning through grants awarded within a certain field. Over 18,400 nonprofit organizations are listed along with 54,400 new grants.

118
Winning Federal Grants: A Guide to the Government's Grant-Making Process. Alexandria, VA: Capitol Publishing, Inc. 1994.

Learn how the federal government is structured and what areas its agencies fund. Many practical tools, including a list of federal agencies and their grant-making offices are also included along with a sample federal application form and a resource appendix.

119
Winning Grant Proposals. Rockville, MD: The Taft Group, 1993. 160 pp.

The use of eleven successful proposal applications that were funded by major foundations offers the grantseeker examples of funding proposals. A chapter on the common elements that contributed to the proposals' success is added for additional guidance in the grant writing process.

120
"Winning the Run for the Money. Knowing the Art of Grantsmanship Puts Administrators on the Inside Track." K. Smith. *Health Progress*, Vol. 70(1), 1989, pp. 54-56.

Written for the hospital administrator, this guide to funding describes the funding process, the use of foundations for possible money, and a description of the different types of funding agencies and the amount of work needed to achieve success.

121
Writing Grant Proposals That Win! Alexandria, VA: Capitol Publications, Inc., 1992.

This step-by-step book demonstrates the assembling of a winning grant proposal, the condensing of an entire proposal into a brief but compelling abstract, and the description of project dissemination and continuation plans. A copy of an actual proposal that won a federal grant is included, along with a professional's critique of the proposal itself.

122
"Writing Successful Grant Proposals." D.K. Schnitzer. *School Foodservices Journal*, Vol. 48(1), January 1994, pp. 57-58, 60.

This brief introduction to grant writing covers tactics for finding funding opportunities, proposal submission ideas, and a list of funding directories and other publications.

123
"Writing the Grant Proposal." L. Freis. *AANA Journal*, Vol. 61(1), 1993, pp. 32-35.

This article provides information that will assist the grantseeker in writing a grant application. Methods of initial contact with the funding agency are discussed, as are suggestions for drafting the appointment letter and the letter of inquiry.

VII. FUNDING GLOSSARY

The following list highlights some of the more common words and phrases used in the field of grantmaking.

Application procedures -- set of instructions issued by funders outlining the steps necessary for proposal review (e.g., submission deadlines, letter of intent, contact person, mail address). These guidelines vary somewhat among the different funding organizations.

Block grants -- grants in which a "block" of federal money is issued to a state or local government for the purpose of funding-related programs, such as those supporting preventive health services. States receiving the money may appropriate the funds based on the needs of their communities.

Community foundation -- foundation involved in grant giving within a specific community or region.

Contract -- a binding agreement used to procure specified services.

Cooperative Agreement -- an agreement between a funding agency and grantee which extends to the funder some degree of programmatic control. Cooperative agreements are often used by the government to conduct extramural clinical trials.

Corporate foundation -- foundation which receives contributions from a profit-making entity, such as a corporation. Many foundations fund programs which directly impact communities located near their company operations.

Demonstration project -- a project, usually experimental in nature, designed to "demonstrate" a particular idea or hypothesis.

Demonstration grant -- funds used to underwrite a feasibility study.

Form 990-PF -- information statement submitted by foundations which outlines their assets and annual giving. This form is submitted to the State Attorney General's office and is made available for public review.

Formula grants -- grants awarded by federal or state agencies based on a formula or criterion prescribed in legislation or regulations.

Grant -- monetary award or direct assistance in support of a pre-determined program or research activity.

Grantsmanship -- the process of identifying funds and the steps involved in obtaining them.

In-kind support -- nonmonetary contributions made by the grantee representing such items as equipment, supplies, services or technical expertise.

Letter of intent/inquiry -- initial contact with a funder outlining the proposed project or plan. A more detailed description of the project is often requested if the initial proposal is "accepted."

Matching funds -- monies which accompany or "match" the funder's contribution. These funds can come from either the grantee or a third party.

OMB Circular -- the Federal Office of Management and Budget's management guidelines for grant recipients. Circular A-110: grant rules for the administration of federal grants to nonprofits; Circular A-122: explanation of nonprofits allocation of expenses to grant programs; Circular A-87: state and local governments allocation of expenses to grant programs.

Program officer/contact -- representative of the funding office/agency who is responsible for some, or all, components of the grant's administration.

Project grants -- grants issued by the federal government to support individual projects in accordance with legislation. They provide the funding agency with discretion in selecting the project, grantee, and amount of award.

Proposal – A written plan submitted to potential funders. The proposal usually addresses the program's goals, objectives, methods, budget, and evaluation.

Private foundation – foundation which receives income from an individual, family, or group of individuals. Funding priorities of private foundations are usually based on the personal philosophies of the founding members (i.e., health care for all people).

Request for application (RFA) – announcement inviting proposals for a specified contract in support of a particular project or service.

Request for proposal (RFP) – announcement inviting proposals for a specified type of grant.

Seed money – "start up" money used to support a new project or venture. This money is used for such purposes as salaries and operating expenses.

Solicited proposal – a grantseeker's response to a request for a proposal issued by a funding organization.

Technical assistance – nonmonetary support in the form of skilled aid and support, which often develops long-term solutions to problems instead of a short-term answer.

Unsolicited proposal – a proposal which originates from the grantseeking organization. Some funding organizations do not allow unsolicited proposals.

VIII. PUBLISHERS' CONTACT INFORMATION

American Medical Association
c/o Order Department, P.O. Box 7046
Dover, DE 19903-7046
1-800-621-8335

American Nurses Association
600 Maryland Ave. SW, Suite 100 West
Washington, DC 20024-2571
1-800-637-0323

Arcade Publishing, Inc.
141 Fifth Avenue
New York, NY 10010
212-475-2633

Associated Grantmakers of Massachusetts
294 Washington Street
Boston, MA 02108
617-426-2606

Association of Baltimore Area Grantmakers
2 East Read St., Ninth Floor
Baltimore, MD 20212
401-727-1205

Attorney General's Office (Maryland)
7 N. Calvert Street
Baltimore, MD 21202
410-576-6300

Attorney General's Office (Ohio)
101 East Town Street, 4th Floor
Columbus, OH 43215-5148
614-466-3180

BioGuide Press
P.O. Box 16072-C
Alexandria, VA 22302
703-820-9045

Birmingham Public Library
2100 Park Place
Birmingham, AL 35203
205-226-3600

R.R. Bowker
P.O. Box 31
New Providence, NJ 07974
1-800-521-8110

Caldwell Public Library
1010 Dearborn Street
Caldwell, ID 83605-4195
208-459-3242

California State Library Foundation
1225 Eighth Street, Suite 345
Sacramento, CA 95814
916-447-6331

Capital Consortium, Inc.
P.O. Box 2915
Raleigh, NC 27602
919-783-9199

Capitol Publications, Inc.
1101 King Street, P.O. Box 1453
Alexandria, VA 22313
1-800-655-5597

Carroll Publications
1058 Thomas Jefferson Street, N.W.
Washington, DC 20007-3832
1-800-336-4240

CD Publications
Subscriber Services, 8204 Fenton Street
Silver Spring, MD 20910
1-800-666-6380

Center for Rural Health Initiatives
P.O. Box 1708
Austin, TX 78767-1708
512-479-8891

The Chronicle of Philanthropy
1255 Twenty-Third Street, NW, Suite 775
Washington, DC 20037
202-466-1032

Community Resource Center, Inc.
1245 East Colfax Avenue, Suite 205
Denver, CO 80218
303-860-7711

Consultant Services Northwest
839 NE 96th Street
Seattle, WA 98115
206-524-1950

Continuing Education Press
Portland State University, P.O. Box 1394
Portland, OR 97207
503-725-4846

Council of Michigan Foundations
One South Harbor Avenue
Grand Haven, MI 49417
616-842-7080

CPG Enterprises
Box 199
Shaftsbury, VT 05262
802-447-0256

DATA (Development and Technical Assistance Center)
70 Audubon Street
New Haven, CT 06510
203-772-1345

Datarex Corporation
358 Brannen Street, Suite 202
San Francisco, CA 94107
415-896-1900

Division of Grants and Contracts
PHS Grants Management Branch
5600 Fishers Lane, Room 17A-45
Rockville, MD 20857
301-443-1874

Donors Forum of Chicago
53 W. Jackson, Suite 430
Chicago, IL 60604
312-431-0264

Eastern Montana College Library
Montana State University, Billings
1500 N. 30th Street
Billings, MT 59101-0298
406-657-1662

Florida Funding Publications
9350 South Dixie Highway, Suite 1560
Miami, FL 33156
305-670-2203

The Foundation Center
79 Fifth Ave., Dept. EC
New York, NY 10003-3076
1-800-424-9836

Foundation Research Project
Oklahoma City Comm. Foundation, P.O. Box 1146
Oklahoma City, OK 73101-1146
405-235-5603

Funding Information Center of Texas
P.O. Box 15070
San Antonio, TX 78212-8270
210-227-4333

Garrett Park Press
P.O. Box 190F
Garrett Park, MD 20896
301-946-2553

Government Information Services
4301 N. Fairfax Drive, Suite 875
Arlington, VA 22203
1-800-876-0226

Grants Link, Inc.
5650 A-South Sinclair Rd.
Columbia, MO 65203
1-800-396-8829

The Grantsmanship Center
Publications Office, P.O. Box 17220
Los Angeles, CA 90017
213-482-9860

Greenwood Publishing Group, Inc.
88 Post Road, W., Box 5007
Westport, CT 06881
1-800-225-5800

Hampton Public Library
Reference Department, 4207 Victoria Blvd.
Hampton, VA 23669
804-727-1312

Health Resources Publishing
Department 1, 3100 Highway 138, P.O. Box 1442
Wall Township, NJ 07719-1442
1-800-516-4343

Independent Community Consultants
P.O. Box 141
Hampton, AR 71744
501-798-5410

Indiana Donors Alliance
22 East Washington Street, Suite 700
Indianapolis, IN 46204-3529
317-630-5200

Junior League of Denver
6300 East Yale Avenue
Denver, CO 80222
303-692-0270

Junior League of Phoenix
P.O. Box 10377
Phoenix, AZ 85064
602 234-3388

Laramie County Community College
1400 E. College Drive
Cheyenne, WY 82007-3299
307-778-1206

Leadership Directories
104 5th Avenue
New York, NY 10011
212-627-4140

Littman Associates
P.O. Box 613
Belle Meade, NJ 08502
609-359-2215

Marquette University Memorial Library
1415 W. Wisconsin Avenue
Milwaukee, WI 53233
414-288-1515

Mellon Bank Corporation
Community Affairs Division
Room 1830
One Mellon Bank Center
Pittsburgh, PA 15258-0001
412-234-2732

Minnesota Council of Foundations
800 Baker Building
706 2nd Avenue South
Minneapolis, MN 55402
612-338-1989

MR and Co.
P.O. Box 9223
Cincinnati, OH 45209
513-793-4919

National Agricultural Library
Rural Information Center, Room 304
10301 Baltimore Boulevard
Beltsville, MD 20705-2351
1-800-633-7701

National League for Nursing
350 Hudson Street
New York, NY 10014
1-800-669-1656

New Jersey State Library
CN 520
Trenton, NJ 08625-0520
908-292-6220

NIH Guide Distribution Center
National Institutes of Health
RM B3BN13, Building 31
Bethesda, MD 20892
301-496-1789

Northern California Grantmakers
116 New Montgomery Street, Suite 742
San Francisco, CA 94105
415-777-5761

Office of Disease Prevention and Health Promotion
Switzer Building, Room 2132, 330 C Street, SW
Washington, DC 20201
202-205-8583

Office of Grants Information
Division of Research Grants
NIH, Westwood Building, Room 449
5333 Westbard Avenue
Bethesda, MD 20892
301-594-7248

Omnigraphics, Inc.
Penobscot Building, 25th Floor
Detroit, MI 48226
1-800-234-1340

Oryx Press
4041 North Central, Suite 700
Phoenix, AZ 85012-3397
1-800-279-6799

Prentice Hall
Order Processing Center, P.O. Box 11071
Des Moines, IA 50336-1071
201-592-2000

Publishers Group West
4065 Hollis Street
Emeryville, CA 94608
1-800-788-3453

Research Grant Guides
P.O. Box 1214
Loxahatchee, FL 33470
407-795-6129

Rhode Island State Council on the Arts
95 Cedar Street, Suite 103
Providence, RI 02903
401-277-3880

Sinclair, Ford and Co.
1750 Candler Building
127 Peachtree Street, NE
Atlanta, GA 30303
404-688-4077

South Carolina State Library
1500 Senate Street, P.O. Box 11469
Columbia, SC 29211
803-734-8666

South Dakota State Library
800 Governors Drive
Pierre, SD 57501-2294
605-773-5070

St. Martin's Press, Inc.
175 Fifth Avenue, Room 1715
New York, NY 10010
1-800-221-7945

Swift Associates
110 Orchard Avenue
St. Louis, MO 63119
314-962-2940

The Taft Group
835 Penobscot Building
Detroit, MI 48226-4094
1-800-347-4253

Thompson Publishing Group
Subscription Service Center
P.O. Box 26185
Tampa, FL 33623-6185
1-800-677-3789

The Topeka and Shawnee County Public Library
Foundation Center Collection
1515 W. 10th Street
Topeka, KS 66604
913-233-2040

Triadvocates Press
P.O. Box 336
Springfield, PA 19064
215-544-6927

UND Center for Rural Health
University of North Dakota, School of Medicine
501 North Columbia Road, Box 9037
Grand Forks, ND 58202-9037
701-777-3843

U.S. Government Printing Office
Superintendent of Documents
P.O. Box 371954
Pittsburgh, PA 15250-7954
202-512-1800

United Way of Delaware
625 Orange Street
Wilmington, DE 19801
302-573-2414

University of New Mexico
Office of Research Administration
Scholes Hall, Room 102
Albuquerque, NM 87131
505-277-2256

University of Southern Maine
Office of Sponsored Research
246 Deering Avenue, Room 628
Portland, ME 04103
207-780-4871

Viking Penguin
375 Hudson Street
New York, NY 10014
1-800-526-0275

Volunteer, Information and Referral Service
200 N. Vineyard, Suite 603
Honolulu, HI 96817
808-536-7234

Washington Office of the Attorney General
Charities Division
P.O. Box 40234
Olympia, WA 98504-0234
206-753-7118

John Wiley and Sons, Inc.
One Wiley Dr.
Somerset, NJ 08875
1-800-225-5945

APPENDIX A
State Offices Of Rural Health

- **ALABAMA**
  Director
  Office of Rural Health
  Bureau of Planning and Resource Development
  Alabama Department of Public Health
  434 Monroe Street
  Montgomery, AL 36130-3017
  205-613-5396, Fax 205-240-3374

- **ALASKA**
  Coordinator
  Alaska Center for Rural Health
  4280 Geist Road, P.O. Box 81710
  Fairbanks, AK 99708-1710
  907-474-6020, Fax 907-474-6739

- **ARIZONA**
  Director
  Rural Health Office
  Family & Community Medicine
  University of Arizona
  2501 East Elm Street
  Tucson, AZ 85716-3416
  602-626-7946, Fax 602-326-6429

- **ARKANSAS**
  Director
  Office of Rural Health
  Arkansas Department of Health
  4815 W. Markham Street, Slot #22
  Little Rock, AR 72205
  501-661-2375, Fax 501-280-4706

- **CALIFORNIA**
  Chief
  Office of Rural Health
  California Department of Health Services
  714 P Street, Room 550
  Sacramento, CA 95814
  916-657-0425, Fax 916-654-5900

- **COLORADO**
  Director
  Colorado Rural Health Resource Center
  225 East 16th Avenue, Suite 1050
  Denver, CO 80203-1604
  303-832-7493, Fax 303-832-7496

- **CONNECTICUT**
  Deputy Director
  Office of Rural Health
  Department of Public Health and Addiction Services
  999 Asylum Avenue, Third Floor
  Hartford, CT 06105
  203-566-7628, ext. 440, Fax 203-566-6055

- **DELAWARE**
  Director
  Office of Primary Care and Rural Health
  Delaware Division of Public Health
  P.O. Box 637, Jesse Cooper Building
  Dover, DE 19903
  302-739-4787, Fax 302-739-6659

- **FLORIDA**
  Director
  Office of Rural Health & Migrant Labor
  Florida Department of Health and Rehabilitative Services
  1317 Winewood Boulevard
  Tallahassee, FL 32399-0700
  1-800-342-8660, 904-488-2901, ext. 175,
  Fax 904-922-9321

- **GEORGIA**
  Director
  State Office of Rural Health
  Division of Public Health
  Georgia Department of Human Resources
  2 Peachtree Street, 6th Floor Annex
  Atlanta, GA 30303
  404-657-6620, Fax 404-657-6624

- **HAWAII**
  Director
  State Office of Rural Health
  Office of Planning, Policy and Program Development
  Hawaii Department of Health
  1250 Punchbowl Street, Room 340
  Honolulu, HI 96813
  808-586-4188, Fax 808-548-4193

- **IDAHO**
  Manager
  Rural Health Program
  Health Resources Section
  Idaho Department of Health and Welfare
  450 W. State Street, 4th Floor
  Boise, ID 83720
  208-334-0669, Fax 208-334-6581

- **ILLINOIS**
  Chief
  Center for Rural Health
  Illinois Department of Public Health
  535 West Jefferson
  Springfield, IL 62761
  217-782-1624, Fax 217-782-2547

- **INDIANA**
  Director
  Center for Rural Health Initiatives
  Indiana State Department of Health
  1330 West Michigan Street, Room 416
  Box 1964
  Indianapolis, IN 46206-1964
  317-383-6685, Fax 317-383-6779

- **IOWA**
  Director
  Center for Rural Health and Primary Care
  Iowa Department of Public Health
  Fourth Floor Lucas Building
  Des Moines, IA 50319-0075
  515-242-6385, Fax 515-281-4958

- **KANSAS**
  Director
  Bureau of Local and Rural Health Systems
  Kansas Department of Health and Environment
  Landon State Office Building
  900 S.W. Jackson, Room 1051
  Topeka, KS 66612-1290
  913-296-1200, Fax 913-296-1231

- **KENTUCKY**
  Coordinator
  Commonwealth Office of Rural Health
  University of Kentucky
  100 Airport Gardens Road, Suite 10
  Hazard, KY 41701
  606-439-3557, Fax 606-436-8833

- **LOUISIANA**
  Director
  Rural Health Program Office
  Louisiana Department of Health & Hospitals
  1201 Capitol Access Road
  P.O. Box 1349
  Baton Rouge, LA 70821-1349
  504-342-1276, Fax 504-342-5839

- **MAINE**
  Director
  Office of Rural Health
  Division of Health Planning & Development
  Maine Department of Human Services
  35 Anthony Avenue
  State House Station #11
  Augusta, ME 04333-0011
  207-624-5424, Fax 207-624-5431

- **MARYLAND**
  Director
  Office of Rural Health
  Maryland Department of Health and Mental Hygiene
  201 West Preston Street, Room 225
  Baltimore, MD 21201
  410-225-5942, Fax 410-333-5409

- **MASSACHUSETTS**
  Program Director
  Office of Rural Health
  Bureau of Family and Community Health
  Massachusetts Department of Public Health
  150 Tremont Street, 4th Floor
  Boston, MA 02111
  617-727-3372, Fax 617-727-0880

- **MICHIGAN**
  Director
  Center for Rural Health, C 219 Fee Hall
  Michigan State University
  East Lansing, MI 48824-1316
  517-432-1066, Fax 517-432-0007

- **MINNESOTA**
  Director
  Office of Rural Health and Primary Care
  Minnesota Department of Health
  Metro Square Building
  121 East 7th Place, Suite 400
  P.O. Box 64975
  St. Paul, MN 55164-0975
  612-282-5601, Fax 612-282-5628

- **MISSISSIPPI**
  Director
  Office of Rural Health
  Mississippi State Department of Health
  2423 N. State Street, P.O. Box 1700
  Jackson, MS 39215-1700
  601-960-7874, Fax 601-960-7748

- **MISSOURI**
  Chief
  Office of Rural Health
  Bureau of Primary Care
  Missouri Department of Health
  2014 Williams Street
  Jefferson City, MO 65109
  314-751-6219, Fax 314-751-5350

- **MONTANA**
  Director
  Office of Rural Health
  Montana Area Health Education Center
  Montana State University, 333 Culbertson Hall
  Bozeman, MT 59717
  406-994-6001, Fax 406-994-6993

- **NEBRASKA**
  Director
  Office of Rural Health
  Division of Health Policy
  Nebraska Department of Health
  301 Contenial Mall S.
  P.O. Box 95007
  Lincoln, NE 68509-5007
  402-471-2337, Fax 402-471-0383

- **NEVADA**
  Director
  Office of Rural Health
  School of Medicine
  University of Nevada
  Mackay Science Building
  Room 201, Mail Stop 150
  Reno, NV 89557-0046
  702-784-4841, Fax 702-784-4544

- **NEW HAMPSHIRE**
  Director
  Office of Rural Health
  Division of Public Health Services
  Health and Welfare Building
  6 Hazen Drive
  Concord, NH 03301
  603-271-4638, Fax 603-271-3745

- **NEW JERSEY**
  Director
  Office of Rural Health
  Health Research and Educational Trust
  New Jersey Hospital Association
  760 Alexander Road
  Princeton, NJ 08543
  609-275-4126, Fax 609-275-4100

- **NEW MEXICO**
  Director
  Office of Rural Health
  Community Health Systems Division
  New Mexico Department of Health
  1190 St. Francis Drive
  P.O. Box 26110
  Santa Fe, NM 87502-6110
  505-827-2509, Fax 505-827-0294

- **NEW YORK**
  Director
  Office of Rural Health, Bureau of Health
  Planning and Policy Development
  New York Department of Health
  Empire State Plaza, Corning Tower, Room 1656
  Albany, NY 12237
  518-474-5565, Fax 518-473-6195

- **NORTH CAROLINA**
  Director
  Office of Rural Health & Resource Development
  North Carolina Department of Human Resources
  311 Ashe Avenue
  Raleigh, NC 27606
  919-733-2040, Fax 919-733-8300

- **NORTH DAKOTA**
  Director
  UND Center for Rural Health
  University of North Dakota
  School of Medicine
  501 North Columbia Road, P.O. Box 9037
  Grand Forks, ND 58202-9037
  701-777-3848, Fax 701-777-2389

- **OHIO**
  Chief
  Office of Rural Health
  Office of Primary Care and Rural Health
  Ohio Department of Health
  246 North High Street, Box 110
  Columbus, OH 43266-0118
  614-644-8508, Fax 614-644-8526

- **OKLAHOMA**
  Director
  Office of Rural Health
  Oklahoma Department of Health
  1000 Northeast Tenth Street
  Oklahoma City, OK 73117-1299
  405-271-8427, Fax 405-271-1225

- **OREGON**
  Director
  Office of Rural Health
  Oregon Health Sciences University
  3181 S.W. Sam Jackson Park Road, ORH4
  Portland, OR 97201-3098
  503-494-4450, Fax 503-494-4798

- **PENNSYLVANIA**
  Director
  Office of Rural Health
  Department of Agricultural Economics and Rural Sociology
  The Pennsylvania State University
  7 Armsby Building
  University Park, PA 16802
  814-863-8214, Fax 814-865-3746

- **RHODE ISLAND**
  Director
  Office of Rural Health
  Rhode Island Department of Health
  3 Capitol Hill, 403 Cannon Building
  Providence, RI 02908-5097
  401-277-1171, Fax 401-861-5751

- **SOUTH CAROLINA**
  Director
  South Carolina Office of Rural Health
  1331 Elmwood Avenue
  Suite 160
  Columbia, SC 29201
  803-771-2810, Fax 803-771-4213

- **SOUTH DAKOTA**
  Director
  Office of Rural Health
  USD Health Science Center
  1400 West 22nd Street
  Sioux Falls, SD 57105-1570
  605-357-1508, Fax 605-357-1510

- **TENNESSEE**
  Director
  Office of Rural Health
  Tennessee Department of Health
  11th Floor - Tenn Tower
  312 8th Avenue North
  Nashville, TN 37247-5410
  615-741-7308, Fax 615-741-1063

- **TEXAS**
  Executive Director
  Center for Rural Health Initiatives
  P.O. Box 1708
  Austin, TX 78767-1708
  512-479-8891, Fax 512-479-8898

- **UTAH**
  Director
  Bureau of Primary Care and Rural Health Systems
  Division of Health Care Resources
  Utah Department of Health
  288 North 1460 West
  P.O. Box 16990
  Salt Lake City, UT 84116-0990
  801-538-6113, Fax 801-538-6387

- **VERMONT**
  Director
  Office of Rural Health
  Vermont Department of Health
  108 Cherry Street
  P.O. Box 70
  Burlington, VT 05402
  802-863-7606, Fax 802-865-7701

- **VIRGINIA**
  Director
  Center for Rural Health
  Virginia Department of Health
  1500 East Main Street, Room 213
  Richmond, VA 23219
  804-786-6970, Fax 804-371-0116

- **WASHINGTON**
  Director
  Statewide Office of Rural Health
  Washington State Department of Health
  2725 NW Harrison Avenue, Suite 500
  Olympia, WA 98504-7834
  206-705-6770, Fax 206-705-6706

- **WEST VIRGINIA**
  Director
  Office of Rural Health Policy
  Bureau of Public Health
  West Virginia Department of Health
  1411 Virginia Street, East
  Charleston, WV 25301
  304-558-1327, Fax 304-558-1437

- **WISCONSIN**
  Director
  Office of Rural Health
  University of Wisconsin Medical School
  740 WARF, 610 Walnut St.
  Madison, WI 53705
  608-265-3608, Fax 608-263-6394

- **WYOMING**
  Director
  Office of Rural Health
  Department of Health
  1st Floor Hathaway Building, Rm. 117
  Cheyenne, WY 82002
  307-777-6918, Fax 307-777-7439

APPENDIX B
PHS Regional Offices for Financial Assistance Information

- **Region I**
  John F. Kennedy Federal Building
  Government Center
  Boston, MA 02203
  617-565-1500
  (Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, Vermont)

- **Region II**
  Jacob K. Javits Federal Building
  26 Federal Plaza
  New York, NY 10278
  212-264-4600
  (New York, New Jersey, Puerto Rico, Virgin Islands)

- **Region III**
  3535 Market Street
  P.O. Box 13716
  Philadelphia PA 19101
  215-596-6492
  (Delaware, District of Columbia, Maryland, Pennsylvania, Virginia, West Virginia)

- **Region IV**
  101 Marietta Tower, Suite 1515
  Atlanta, GA 30323
  404-331-2442
  (Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, Tennessee)

- **Region V**
  105 West Adams Street, 23rd Floor
  Chicago, Illinois 60603
  312-353-5160
  (Illinois, Indiana, Michigan, Minnesota, Ohio, Wisconsin)

- **Region VI**
  1200 Main Tower Building, Room 1100
  Dallas, Texas 75202
  214-767-3301
  (Arkansas, Louisiana, New Mexico, Oklahoma, Texas)

- **Region VII**
  601 East 12th Street, Room 210
  Kansas City, Missouri 64106
  816-426-2821
  (Iowa, Kansas, Missouri, Nebraska)

- **Region VIII**
  Room 1185, Federal Building
  1961 Stout Street
  Denver, Colorado 80294-3538
  303-844-3372
  (Colorado, Montana, North Dakota, South Dakota, Utah, Wyoming)

- **Region IX**
  Federal Office Building
  50 United Nations Plaza
  Room 431
  San Francisco, CA 94102
  415-556-6746
  (American Samoa, Arizona, California, Guam, Hawaii, Nevada)

- **Region X**
  Blanchard Plaza Building
  2201 Sixth Avenue, RX-01
  Seattle, Washington 98121
  206-615-2010
  (Alaska, Idaho, Oregon, Washington)

APPENDIX C
Selected Foundations Contributing to Rural Health Projects

The following list represents selected national, regional, and state foundations which support grantmaking activities in the field of rural health. This list does not include local foundations which fund health projects in their own communities. For more information on local foundations, contact your public library.

NATIONAL

The Edna McConnell Clark Foundation
Program Director
250 Park Avenue, #900
New York, NY 10177
212-551-9100

The Ford Foundation
320 East 43rd Street
New York, NY 10017
212-573-5000

The William T. Grant Foundation
Beatrix Hamburg
President
515 Madison Avenue
New York, NY 10022-5403
212-752-0071

William Randolph Hearst Foundation
Robert Frehse, Jr.
Executive Director
888 Seventh Avenue
45th Floor
New York, NY 10106
212-586-5404
(Applicants east of the Mississippi)

Thomas Eastham
Western Director
90 New Montgomery Street, Suite 1212
San Franciso, CA 94105-4504
415-543-0400

Robert Wood Johnson Foundation
Edward H. Robbins
Proposal Manager
P.O. Box 2316
Princeton, NJ 08543-2316
609-452-8701

Henry J. Kaiser Family Foundation
Grants Manager
2400 Sand Hill Road
Menlo Park, CA 94025
415-854-9400

W.K. Kellogg Foundation
Manager of Grant Proposals
1 Michigan Avenue East
Battle Creek, MI 49017-4058
616-968-1611

The Kresge Foundation
John E. Marshall III
President
3215 West Big Beaver Road
P.O. Box 3151
Troy, MI 48007-3151
810-643-9630

The March of Dimes Defects Foundation
Dr. Michael Katz, Grants Administration
1275 Mamaroneck Avenue
White Plains, NY 10605
914-428-7100

The Pew Charitable Trusts
1 Commerce Square
2005 Market Street, #1700
Philadelphia, PA 19103
215-575-9050

The Public Welfare Foundation
Larry Kressley
Executive Director
2600 Virginia Avenue, NW
Suite 505
Washington, DC, 20037-1977
202-965-1800

The Retirement Research Foundation
8765 West Higgins Road, Suite 401
Chicago, IL 60631-4170
312-714-8080

Fannie E. Rippel Foundation
Edward W. Probert, President
180 Mt. Airy Road #200
Basking Ridge, NJ 07920-2021
908-766-0404

REGIONAL

Bush Foundation
E-900 First National Bank Building
332 Minnesota Street
Saint Paul, MN 55101
612-227-0891
(Minnesota, North Dakota, South Dakota, and Wisconsin)

Jessie B. Cox Charitable Trust
Michealle Larkins
Foundation Assistant
c/o Grants Management Associates
230 Congress Street
Boston, MA 02110
617-426-7172
(New England States)

The Duke Endowment
Executive Director
100 North Tryon Street, #3500
Charlotte, NC 28202
704-376-0291
(North and South Carolina only)

M.J. Murdock Charitable Trust
Ford A. Anderson, II
Executive Director
P.O. Box 1618
Vancouver, WA 98668
206-694-8415
(Pacific Northwest States)

Northwest Area Foundation
First National Bank Building #E1201
332 Minnesota Street
St. Paul, MN 55101-1373
612-224-9635
(Minnesota, Iowa, North Dakota, South Dakota, Montana, Idaho, Washington, and Oregon)

Otto Bremer Foundation
445 Minnesota Street, #2000
St. Paul, MN 55101
612-227-8036
(Minnesota, North Dakota and Wisconsin)

The Stuart Foundations
177 Stewart Street, #420
San Francisco, CA 94105
415-495-1144
(California and Washington)

The US West Foundation
Larry J. Nash
Director of Administration
7800 East Orchard Road
Suite 300
Englewood, CO 80111
303-793-6661
(AZ, CO, IA, ID, MN, MT, ND, NE, NM, SD, OR, UT, WA, and WY)

STATE

Blandin Foundation
100 North Pokegama Avenue
Grand Rapids, MN 55774
218-326-0523
(Minnesota only)

Boettcher Foundation
600 17th Street, #2210 South
Denver, CO 80202
303-534-1937
(Colorado only)

Kathleen Price and Joseph M. Bryan Family Foundation
Executive Director
One North Pointe, Suite 170
3101 North Elm Street
Greensboro, NC 27408
(910) 288-5455
(North Carolina only)

The Colorado Trust
Mae Brooks, Grants Administrator
The Colorado Trust Building
1600 Sherman Street
Denver, CO 80203-1604
303-837-1200
(Colorado only)

Adolph Coors Foundation
Linda Tafoya
Executive Director
3773 Chevy Creek N. Drive, #955
Denver, CO 80209
303-388-1636
(Colorado only)

George S. and Dolores Dore Eccles Foundation
David P. Gardner
Desert Building
79 South Main Street, 12th Floor
Salt Lake City, UT 84111
801-350-5336
(Utah only)

The Flinn Foundation
3300 North Central Avenue
Suite 2300
Phoenix, AZ 85012
602-274-9000
(Arizona only)

The Meadows Foundation
Bruce Esterline
Executive Vice President and Grants Administrator
Wilson Historic Block
3003 Swiss Avenue
Dallas, TX 75204-6090
214-826-9431
(Texas only)

Presbyterian Health Foundation
711 Stanton Young Boulevard
Suite 604
Oklahoma City, OK 73104
405-271-8150
(Oklahoma only)

Kate B. Reynolds Charitable Trust
128 Reynolda Village
Winston-Salem, NC 27106-5123
910-723-1456
(North Carolina only)

The Sid W. Richardson Foundation
Mr. Valleau Wilkie, Jr.
Executive Director
309 Main Street
Fort Worth, TX 76102
817-336-0494
(Texas only)

Sierra Health Foundation
1321 Garden Highway
Sacramento, CA 95833
916-922-4755
(northern California only)

The United Methodist Health Ministry Fund
1803 Landon
P.O. Box 1384
Hutchinson, KS 67504-1384
316-662-8586
(Kansas only)

ELECTRONIC ACCESS TO RURAL HEALTH RESOURCES: RURAL INFORMATION CENTER HEALTH SERVICE (RICHS)

Rural health resources are available electronically. These resources may be accessed through the Internet or an electronic bulletin board. The types of rural health information include:

- *Federal Funding*
- *Foundation Programs*
- *Newsletters*
- *Publications*
- *Upcoming Conferences*
- *RICHS Services*
- *And More*

INTERNET ACCESS

GOPHER: The National Agricultural Library (NAL) provides a gopher, a menu-driven system, for locating information on the Internet. To connect to the NAL gopher, at your system prompt:

- TYPE: **gopher gopher.nalusda.gov**
- SELECT: **NAL Information Centers**
- SELECT: **Rural Information Center (RIC)/RIC Health Service (RICHS)**
- SELECT: **Rural Information Center Health Service (RICHS)**
- Select files to view

FEDWORLD: ALF (electronic bulletin board) is accessible through Internet by following these steps:

- TYPE: **telnet fedworld.gov** (or **192.239.93.3**) ; register on FEDWORLD
- SELECT: Utilities
- SELECT: Gateway
- SELECT: Government Systems/Databases
- SELECT: ALF

FOLLOW DIRECTIONS FOR USING ALF ON THE REVERSE SIDE OF THIS SHEET.

ALF (Agricultural Library Forum) ELECTRONIC BULLETIN BOARD

NAL provides an electronic bulletin board called ALF. RIC and RICHS maintain a conference (section) on ALF which includes rural health and rural development information. ALF is available 24 hours a day, seven days a week. There is no subscription or usage fee other than the telecommunications charges.

TO ACCESS ALF:

- You must have a computer, a modem, and communications software.
- Telephone numbers: **(301) 504-6510 ; 504-5111 ; 504-5496 ; 504-5497.**
- Software settings: data bits **8** ; stop bit **1** ; parity **none** ; duplex **full.**

AS A FIRST TIME USER:

- The system will ask a series of questions to complete your registration.
- Several questions pertain to the use of graphics, color and highlighting. If unsure of your options, answer *None* or *No* to avoid screen irregularities.

FOR RURAL INFORMATION:

- The system will ask users if they want to see messages, new files and bulletins, which will be primarily agricultural in nature. To go directly to the rural information, answer ***NO*** or ***NONE*** or ***QUIT*** to these questions.
- At the main menu, select [J]oin Conferences. A list of conferences will display.
- Press *Enter* to see the end of the list, then type *RIC*, and press *Enter*.
- Once a user joins the RIC/RICHS conference, the system will ask users if they want to see messages, new files and bulletins. Answer *No* to get to the RIC/RICHS main menu.
- From the RIC/RICHS menu, select *[B]ulletins*.
- A list of available information will display as numbered bulletins.
- After selecting a bulletin number, the bulletin will be displayed on the screen. Other options include printing the bulletin, or transferring (downloading) to your computer. Procedures for these depend upon your communication software.
- Additional rural files may be downloaded but not viewed on the screen; instructions for locating these files are included in bulletins and messages.

SENDING MESSAGES:

- ALF includes a mail component to send and receive messages. To send a message, at the [M]ain menu, select *[E]nter*.
- To receive a message, select *[R]ead*.

SHORT-CUT LOG ON:

- For subsequent connections to ALF, go directly to the desired conference. After the initial welcome screen to ALF, when the system asks for the "first name," respond all in *one line* by typing:

firstname lastname password !conference
(example: Jane Smith bugsy !ric)

HELP:

- For additional help, contact RIC/RICHS at 1-800-633-7701, Monday through Friday 8:00 am to 4:30 pm, Eastern time.

- A free ALF user manual, *Electronic Access to Rural Information*, available from RIC/RICHS, gives detailed explanations of registration procedures, menu options, message commands and file transfers.

Rev. 1/95 RICHS

United States Department of Agriculture | National Agricultural Library | Public Services Division | Beltsville, Maryland 20705

Document Delivery Services to Individuals

The National Agricultural Library (NAL) supplies agricultural materials not found elsewhere to other libraries.

Filling requests for materials readily available from other sources diverts NAL's resources and diminishes its ability to serve as a national source for agricultural and agriculturally related materials. Therefore, NAL is viewed as a library of last resort. Submit requests first to local or state library sources prior to sending to NAL. In the United States, possible sources are public libraries, land-grant university or other large research libraries within a state. In other countries submit requests through major university, national, or provincial institutions.

If the needed publications are not available from these sources, submit requests to NAL with a statement indicating their non-availability. Submit one request per page following the instructions for libraries below.

NAL's Document Delivery Service Information for the Library

The following information is provided to assist your librarian in obtaining the required materials.

Loan Service — Materials in NAL's collection are loaned only to other U.S. libraries. Requests for loans are made through local public, academic, or special libraries.

The following materials are not available for loan: serials (except USDA serials); rare, reference, and reserve books; microforms; and proceedings of conferences or symposia. Photocopy or microform of non-circulating publications may be purchased as described below.

Document Delivery Service — Photocopies of articles are available for a fee. Make requests through local public, academic, or special libraries. The library will submit a separate interlibrary loan form for each article or item requested. If the citation is from an NAL database (CAIN/AGRICOLA, *Bibliography of Agriculture*, or the NAL Catalog) and the call number is given, put that call number in the proper block on the request form. Willingness to pay charges must be indicated on the form. Include compliance with copyright law or a statement that the article is for "research purposes only" on the interlibrary loan form or letter. Requests cannot be processed without these statements.

Charges:

- Photocopy, hard copy of microfilm and microfiche – $5.00 for the first 10 pages or fraction copied from a single article or publication. $3.00 for each additional 10 pages or fraction.
- Duplication of NAL-owned microfilm – $10.00 per reel.
- Duplication of NAL-owned microfiche – $ 5.00 for the first fiche and $ .50 for each additional fiche per title.

Billing – Charges include postage and handling, and are subject to change. Invoices are issued quarterly by the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, VA 22161. Establishing a deposit account with NTIS is encouraged. *DO NOT SEND PREPAYMENT.*

Send Requests to:

USDA, National Agricultural Library
Document Delivery Services Branch,PhotoLab
10301 Baltimore Blvd., NAL Bldg.
Beltsville, Maryland 20705-2351

Contact the Head, Document Delivery Services Branch in writing or by calling (301) 504-5755 with questions or comments about this policy.

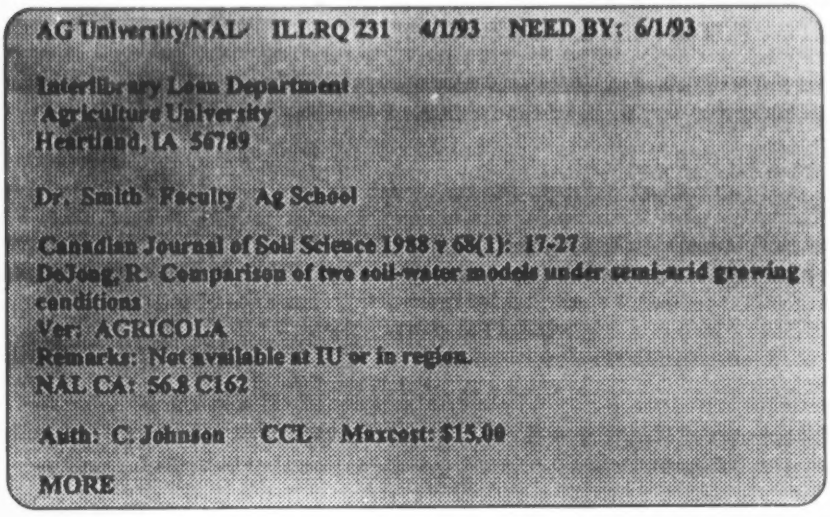
ELECTRONIC MAIL ACCESS FOR INTERLIBRARY LOAN (ILL) REQUESTS

The National Agricultural Library (NAL), Document Delivery Services Branch accepts ILL requests from libraries via several electronic services. All requests must comply with established routing and referral policies and procedures. The transmitting library will pay all fees incurred during the creation of requests and communication with NAL. A sample format for ILL requests is printed below along with a list of the required data/format elements.

ELECTRONIC MAIL - (Sample form below)

SYSTEM	ADDRESS CODE
INTERNET	LENDING@NALUSDA.GOV
EASYLINK	62031265
ONTYME	NAL/LB
TWX/TELEX	Number is 710-828-0506 NAL LEND. This number may only be used for ILL requests.
FTS2000	A12NALLEND
OCLC	NAL's symbol AGL need only be entered once, but it must be the last entry in the Lender string. Requests from USDA and Federal libraries may contain AGL anywhere in the Lender String.

SAMPLE ELECTRONIC MAIL REQUEST


AG University/NAL ILLRQ 231 4/1/93 NEED BY: 6/1/93
Interlibrary Loan Department
Agriculture University
Heartland, IA 56789
Dr. Smith Faculty Ag School
Canadian Journal of Soil Science 1988 v 68(1): 17-27
DeJong, R. Comparison of two soil-water models under semi-arid growing conditions
Ver: AGRICOLA
Remarks: Not available at IU or in region.
NAL CA: 56.8 C162
Auth: C. Johnson CCL Maxcost: $15.00
MORE

TELEFACSIMILE - Telephone number is 301-504-5675. NAL accepts ILL requests via telefacsimile. Requests should be created on standard ILL forms and then faxed to NAL. NAL does not fill requests via Fax at this time.

REQUIRED DATA ELEMENTS/FORMAT

1. Borrower's address must be in block format with at least two blank lines above and below so form may be used in window envelopes.
2. Provide complete citation including verification, etc.
3. Provide authorizing official's name (request will be rejected if not included).
4. Include statement of copyright compliance if applicable.
5. Indicate willingness to pay applicable charges.
6. Include NAL call number if available.

Contact the Document Delivery Services Branch at (301) 504-6503 if additional information is required.

BEST COPY AVAILABLE 4/93

U.S. Department of Agriculture
National Agricultural Library
Beltsville, Maryland 20705

OFFICIAL BUSINESS
Penalty for Private Use, $300

Postage and Fees Paid
United States
Department of Agriculture
AGR-101

BEST COPY AVAILABLE